

## Rader Fishman relies on LexisNexis® Hosted FYI™ to manage e-discovery documents in massive patent litigation case

### Rader, Fishman & Grauer

#### Overview

**Locations:** Bloomfield Hills, Mich. (with four additional offices in the U.S. and Asia)

**Industry:** Legal services

**Customer Profile:** Rader, Fishman & Grauer is a boutique intellectual property law firm that has developed IP management strategies for U.S. and foreign-based companies in every part of the world. Since 1996, the firm has obtained more than 13,000 patents, 16,000 trademarks and represented its clients in more than 400 cases in federal court.

**Business Situation:** In 2009, the firm was engaged to represent plaintiff in a large patent litigation matter, which the firm immediately knew was going to involve a large volume of electronic discovery. Realizing this amount of data was larger than the firm's internal computer systems could realistically handle, they decided to look for an outside solution to this daunting litigation data management challenge.

**Solution:** After narrowing its choices down to two offerings, Rader Fishman selected LexisNexis® Hosted FYI™ to host their electronic discovery documents for the case. Hosted FYI delivers comprehensive data management services for processing, storing, retrieving, analyzing, reviewing, redacting and sharing discovery documents.

#### Benefits:

- Convenient access to litigation documents from any location and at anytime
- Substantial increase in capacity of the firm's internal servers
- Improved collaboration between firm's attorneys and outside experts retained to work on case
- Reduced costs to clients as attorneys are able to access documents faster and work more efficiently
- Risk management strategy is in place as Hosted FYI provides data security

#### Product Summary:

##### Litigation Services

- Hosted FYI

### Case Study

With more than 40 attorneys, Rader, Fishman & Grauer has developed IP management strategies for U.S. and foreign-based companies in every part of the world. As strategic advisors to CEOs and senior executives throughout the world, the firm helps its clients maximize the value of "intellectual capital" by developing and implementing plans for managing intellectual property.

The firm's areas of expertise include: Patents; Trademarks; Copyrights; Trade Secrets; Litigation and Dispute Resolution; Biotechnology/Life Sciences; and Technology and E-Commerce.

Since 1996, the firm's attorneys have obtained more than 13,000 patents, 16,000 trademarks and represented its clients in more than 400 cases in federal court. Rader Fishman attorneys are listed among the *Best Lawyers in America*®, *Who's Who in American Law*, *Super Lawyers*® and the *Bar Register*® of *Preminent Lawyers*™.

### Situation

"In 2009, we were retained as plaintiff's counsel in a massive patent litigation matter and we realized the case was going to involve a staggering volume of electronic discovery," recalled Patti Towers, senior litigation paralegal at Rader Fishman. "We quickly concluded the amount of data that was going to be produced and stored was greater than what our systems could realistically handle."

According to Towers, the firm explored a variety of options available to them. After conducting some initial research, they decided to look for an outside solution to their daunting litigation data management challenge.

"We started our process by identifying platforms for hosting litigation documents that were capable of handling millions of pages associated with a single matter," said Towers. "We also knew it would be important to have a system in place that would accommodate real-time access to the documents by attorneys and outside experts. And naturally, we were very concerned about choosing a solution that was backed by a company with a good reputation and a long-term commitment to the legal industry."

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—Patti Towers, senior litigation paralegal  
Rader, Fishman & Grauer

## **Solution**

The firm’s litigation staff began its research into available offerings in the marketplace that met their selection criteria. They quickly narrowed down the list to two competing solutions.

“After careful review, we all agreed that LexisNexis Hosted FYI was the most precise fit for our specific needs,” said Towers. “It was clear to us that Hosted FYI was developed for situations just like ours—a law firm with the need to partner with an outside provider for comprehensive data management, online review and disaster recovery capabilities.”

Utilizing the award-winning Concordance® FYI™ software, Hosted FYI offers a secure, multi-user solution for processing, storing, retrieving, analyzing, reviewing, redacting and sharing discovery documents. The solution is backed by LexisNexis, a company with more than 35 years of experience in legal data management, and enables law firms to control costs, minimize risk and maximize internal resources.

## **Benefits**

The Rader Fishman litigation team has been extremely pleased with the benefits they have achieved from selecting Hosted FYI to host their electronic discovery in the still-developing patent litigation matter. The case recently surpassed 8 million pages of documents that have been archived in the Hosted FYI data repository.

According to Towers, the most noteworthy benefits include:

- **Convenient access to litigation documents**

“The most amazing benefit of Hosted FYI is the ease with which our lawyers are able to access litigation documents from anywhere in the world, at any time,” she said. “It’s incredibly seamless and user-friendly, which makes my job easier and the lawyers more productive.”

- **Increase in capacity of the firm’s servers**

By shifting the responsibility for hosting and managing all of the e-discovery documents for the entire case to Hosted FYI, Rader Fishman now has plenty of space on its own servers for other cases and the firm’s various day-to-day IT requirements.

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—Patti Towers, senior litigation paralegal  
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- **Improved collaboration between attorneys and outside experts**  
Rader Fishman litigators and the outside experts they retained to work on the case—most of whom work in different geographic areas—can easily access the same data files and efficiently work on projects together in real time. This allows them to collaborate more effectively and more closely, even when they’re unable to work together in the same office.
- **Reduced costs to clients**  
“Another interesting benefit to Hosted FYI is that it ultimately reduces costs for our clients,” explained Towers. “Since our attorneys and experts are able to access documents much faster and easier, they work more efficiently. This enables them to accomplish work for clients in a shorter amount of time, which reduces costs.”
- **Risk management**  
Finally, the firm has a risk management strategy in place that raises the comfort level of the team because its litigation data is all hosted, managed and backed-up by LexisNexis. The proven data recovery capabilities of Hosted FYI reduce the firm’s exposure to business interruptions while the firm is litigating the case.

## Conclusion

“Hosted FYI has helped our law firm control costs, minimize risk and maximize our internal resources throughout the electronic discovery phase of this case,” said Towers. “This platform is a terrific solution for a law firm that is unable or unwilling to commit the substantial resources necessary to manage a huge volume of litigation data associated with a large case.”

The opinions expressed within this case study represent customer opinions. LexisNexis believes this case study experience generally represents the experience found with other similar customer situations. However, each customer will have its own subjective goals and requirements and will subscribe to different combinations of LexisNexis services to suit those specific goals and requirements. This case study may not be deemed to create any warranty or representation that any other customer’s experience will be the same as the experience identified herein. LexisNexis uses the customer’s trademarks herein with the customer’s permission.