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LexisNexis® InfoPro

FOR CORPORATE INFORMATION PROFESSIONALS



December 2013: News for Corporate Information Professionals

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LexisNexis® Corporate Information Professional Update 4Q 2013 Issue

The 4Q 2013 issue includes:

- Lexis® Diligence: now reach farther and deeper
- New CourtLink® look—and improved court info tab
- Compare SEC filings side by side with the Knowledge Mosaic® Redline Tool
- New Knowledge Mosaic Reference Retriever finds information incorporated in SEC filings “by reference”

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Research Tip from Customer Consulting: *nexis.com®* Spreadsheet Download

With this new download option, you now can export your results directly into a spreadsheet to create broad analytics and identify coverage trends for any news sources available through *nexis.com*®.

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Working with Results in Nexis® Video

After you've run your search, learn how to navigate your results with efficiency. Work with results groups, sorting options, searching within and more.

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Guide of the Search Forms in Nexis® Direct Video

Nexis Direct gives you four search form options to find the piece of information you need. In this video guide, you will hear a quick explanation of where each of those search forms pull information from and when to use them.

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The *nexis.com*® Mobile Service

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Introducing LexisNexis® Sheshunoff™ eLearning

These invaluable events provide an informative setting with expert speakers in their fields. Question-

and-answer sessions combined with CPE accreditation are the icing on the cake. Gather your colleagues or entire staff around the conference room; share lunch while absorbing critical compliance information addressing a variety of training needs in these areas:

- Banking law/compliance
- BSA/AML
- Finance, financial, accounting, controller
- Lending, commercial lending, commercial transactions
- Management, executive, cashiers, corporate operations
- Payment systems
- Risk management
- Security/fraud
- Technology

Or consider getting certified from Sheshunoff™ eLearning. With these comprehensive certification programs, you and your colleagues walk away with the skills and resources needed to develop institutional knowledge to comply with the ever-changing laws, regulations and rules. Get certified by passing an exam from one of these offerings:

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- Asset/Liability Management Certification Training Program
- Bank Secrecy Act (BSA) Officer Certification Training Program
- Certified Branch Security Officer Training Program
- Commercial Lending Certification Training Program
- Loan Documentation Certification Training Program
- Mortgage Lending Compliance Certification Training Program
- Risk-Based Auditor Certification Training Program

View the entire schedule at the [LexisNexis® Store »](#)

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Evaluating the Viability of Alternative Decisioning Tools: A Study of Auto and Credit Card Lending Markets

The last few years have brought significant economic and legislative upheaval for the lending market. While lending is rebounding from the recession, traditional credit measures are falling short in painting a clear picture of risk—and opportunity. In the first-ever comprehensive study on alternative data tools, LexisNexis® Risk Solutions and Javelin Strategy & Research found that alternative data could have generated \$1.6 billion for credit card issuers and \$1.9 billion for auto lenders in 2012 alone.

The study also explains that alternative data is already being used in the U.S., and consumers are familiar and comfortable with it. Find out more from this study that combines LexisNexis® and industry data with lender and consumer attitudes to get a 360-degree view into the societal, economic and regulatory effect of alternative data.

Download the *Evaluating the Viability of Alternative Decisioning Tools* Study to Learn:

- How to grow beyond saturated “prime” markets to reach responsible underserved consumers
- How alternative solutions reduce manual underwriting time, charge offs, cost and risk
- Auto and credit lending executives’ position on alternative data
- Insights, attitudes, usage trends and results from actual lenders and consumers

[Download the study »](#)

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Auto Insurance Report

In the *Auto Insurance Report*, Brian Sullivan writes about the latest LexisNexis innovation in his article, “*New Ideas Are Hard to Find, and LexisNexis Has Good One for UBI.*” Within he covers how the solution overcomes the cost barrier to data collection while providing driving information on both a vehicle and driver level. According to Sullivan, “It [LexisNexis® Telematics Mobile] would appear an entirely new way of gathering and transmitting data has emerged on the UBI scene, causing all players to consider if they’re collecting information in the most efficient way.”

See how this solution overcomes the cost barrier to data collection while providing driving information on both a vehicle and driver level.

[Download the report »](#)

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New Sources: November 2013

[Link to review new sources at *nexis.com*® »](#)

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