LexisNexis® Information Professional Update
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Would an additional 1.5 million federal agency documents come in handy?
If you and your organization track any of 75+ U.S. agencies only to be frustrated by disappearing documents on agency websites, check out the permanent archives and one-search coverage of this offering. It’s much more than your current Lexis Advance® collection and is not available on lexis.com®. Read more and get a no-cost trial. Or download this literature for later.

Customize your Lexis® Diligence news searches!
Create and save specific news searches within Lexis® Diligence for your attorneys to use. Plus more sources have been added to this due-diligence report product. Get the details.

Looking ahead: Regulatory risks for financial institutions in 2015
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Start 2015 by remembering this “state of the library” survey
Just for fun take a look back at what your colleagues had to say about the profession’s future. And check out the selfies they sent.
Law Librarian wins trip for an up-close look at an original 1215 Magna Carta

Lots of email ping the smartphone Scott Snipes carries. As a Law Librarian for Research and Training in the Knowledge Management Department of Paul Hastings LLP in Atlanta, it’s second nature for Snipes to check his phone, even on weekends, for incoming requests.

So he got the surprise of his life one Saturday last summer when he glanced down and discovered his latest email was not about attorney training. It was about him! And he had won big!

Scott Snipes was the winner of the LexisNexis® Grand Prize Drawing following the AALL Annual Meeting in San Antonio last July. And at that moment, he and a companion were the recipients of free travel, lodging and expenses to see the Lincoln King John 1215 Magna Carta on temporary display at the Library of Congress in Washington, D.C.

“It was exciting!” said Snipes, adding that he had totally forgotten about the drawing. After viewing products at the LexisNexis booth at AALL, his badge was scanned. “And that was that. I went on my way and didn’t give it much more thought.”

“And then all of this drama started,” he laughed. “Who do I take? When do we go?”

After “impassioned pleas” from various family members and friends, Snipes said he quickly settled on a longtime friend. “She had never been to D.C.” And he called Paul Hastings colleagues and law librarian friends in D.C. to coordinate schedules so the long weekend he selected allowed plenty of visiting time as well as plenty of sightseeing.

At the exhibit, a powerful story unfolds ...

Snipes chose to visit the first long weekend in November—the weekend the exhibit opened. (The exhibit closes January 19, 2015.)

On loan from the Lincoln Cathedral in Great Britain, the exhibition commemorates the 800th anniversary of the creation of Magna Carta, the charter of liberties that England’s King John granted his barons in 1215 in order to halt their rebellion and restore their allegiance to his throne.

The Library of Congress website notes that while the Magna Carta secured only the rights of a privileged class, the exhibition “traces the story of how this medieval charter, through centuries of interpretation and controversy, became an enduring symbol of liberty and the rule of law.”

“I didn’t realize it was going to be a story,” adds Snipes. “I didn’t expect the other documents. Then a light bulb in my head went off.”

The dark hall near the Jefferson Collection was lined with display cases, surrounding the Magna Carta prominently located in the middle. The exhibit traced the rule of law from Great Britain to the United States and through the foundation of constitutional freedoms—from no taxation without representation to guaranteed trial by jury.
Visitors also could view the evolution of civil rights in the United States via U.S. Supreme Court opinions and notations from Chief Justice Earl Warren as well as seminal civil rights documents signed by Presidents John F. Kennedy and Lyndon B. Johnson and Vice President Hubert Humphrey.

When he stepped up to the Magna Carta, Snipes was surprised by the document’s condition. “It’s very vibrant. You could see the colors. It’s faded, of course, but the words were pronounced and legible.”

Only four original Magna Carta documents still exist, including the one on display. “And we were able to walk off the street to see it,” Snipes said. “The whole exhibit ... it was all done so well.”

**Landmarks and great restaurants**

Snipes and his friend also took the opportunity to tour additional exhibits since “it had been a while” since his last visit to the Library of Congress. As a professional law librarian who had considered a career as an archivist, the Jefferson Library display was of particular interest. “I could have spent all day there,” he noted of the large original collection.

The Woodrow Wilson House museum also topped Snipes’ weekend. He booked a private tour to see the restored residence where the late president lived his last days. The experience reinforced the Wilson biography Snipes finished just before the trip.

Even with so much to see in Washington, D.C., and so little time—only four days—Snipes and his travelling companion covered a lot of ground across the capital city, visiting the Capitol, the Washington Monument, the White House, the Lincoln Monument, the National Cathedral, the U.S. Supreme Court and other landmarks.

Snipes recorded the trip in pictures with a LexisNexis bulldog cleverly arranged in each.

Another sightseeing priority? The Ruby Slippers, the large star-spangled banner and Julia Child’s Kitchen all on display at the Smithsonian Museum of American History.

“I love to cook,” Snipes added with a smile.
Our forecast for 2015 calls for industry change and additional opportunities

by Cindy Spohr, Manager, LexisNexis Librarian Relations Group

Several years ago, I wrote about milestones and provided you a few major milestones for LexisNexis:

- April 2, 1973 (the original release date of the Lexis® service)
- December 8, 1997 (the launch of lexis.com®)
- December 5, 2011 (the release of the Lexis Advance® service)

I also included April 22, 1985, in the original list—when I started my career at LexisNexis. While not a product evolution milestone, it was certainly a milestone for me!

OK, back to product evolution. As I thought more about it, and how LexisNexis continues to develop and enhance products, I decided that the release of the new Lexis Advance interface September 8, 2014, should be elevated to the milestone list. Even the mobile access for Lexis Advance evolved. Now screens resize automatically to most mobile devices and deliver the same Lexis Advance functionality—no apps needed. No one would have even dreamed about that in 1973 ... or even 2003.

The rate of change in technology and business continues to accelerate and proves John P. Kotter correct when he says in Leading Change, “The rate of change is not going to slow down anytime soon. If anything, competition in most industries will probably speed up even more in the next few decades.”

In 2014, we saw a lot of positive change for LexisNexis through releases, enhancements, alliances and acquisitions. Highlights in research solutions from 2014 include:

January
- LexisNexis® State Net® enhancements
- LexisNexis® Digital Library ease-of-use enhancements

February
- Lexis Advance® enhancements
- Lexis Practice Advisor® release of modules in Real Estate, Intellectual Property & Technology and Banking & Finance
- LexisNexis launched Evidence Challenge for law schools, which integrates with eBooks

March
- Lexis Advance® enhancements
- LexisNexis exclusively provides access to Public Utilities Reports (“PUR”) announcement

April
- ABA eBook titles available through LexisNexis® Digital Library announcement

May
- Lexis Practice Advisor® release of Real Estate and Intellectual Property Law modules
- LexTalkSM release

June
- Courtroom Connect and LexisNexis bring video and audio content to LexisNexis Law School eBooks announcement
- Premier Federal Agency materials released at Lexis Advance®
- Lexis® for Microsoft Office® enhancements

July
- LexisNexis named publisher of Massachusetts Official Reports
August
- LexisNexis to provide the Internal Revenue Service with customized tax research solutions announcement
- LexisNexis Knowledge Mosaic content additions and user-interface enhancements

September
- Lexis Advance new user-interface release

October
- LexisNexis acquires Moreover Technologies announcement
- Lexis Practice Advisor release of Labor & Employment module

November
- Lexis Advance enhancements
- Lexis Practice Advisor release of Texas Business and Commercial module
- Knowledge Mosaic® user-interface enhancements and rebranding as Lexis® Securities Mosaic®

December
- U.S. Courts Awards 5-Year Legal Research Contract to LexisNexis

We also won a number of awards, of which we are very proud:
- Lexis Advance Named Best Online Legal Research Provider by readers of The Legal Intelligencer
- Lexis for Microsoft Office: Winner x2 in 2014—Best Table of Authority Software
- Best Tables of Authority Software: Lexis for Microsoft Office by readers of the New York Law Journal
- Best Data Recovery Services Provider: LexisNexis® Managed Network Services by readers of the New York Law Journal

And we had some fun this year, didn’t we? Law librarians across the nation helped celebrate National Library Week with Twitter® questions on the law librarian profession and with a Selfies for Scholarship Campaign. You kept sharing selfies clear through the American Association of Law Libraries (AALL) Annual Meeting in July. LexisNexis events at AALL also included a special drawing: a trip for two to Washington, D.C., to visit the 1215 Magna Carta exhibit on display at the Library of Congress. Scott Snipes, Paul Hastings LLP, enjoyed this trip in November. (Read about his experiences in this issue of LexisNexis® Information Professional Update.)

It certainly can be challenging to stay current with all of the change. We will continue to keep you updated on the latest Lexis Advance developments, as well as the newest sources and features added to the LexisNexis services. Here’s how:

- LexisNexis® InfoPro Community at http://www.lexisnexis.com/infopro is dedicated exclusively to law librarians. You’ll find a wide range of helpful resources to keep you updated.

To keep current on LexisNexis products and services, please use this link to subscribe to:

- LexisNexis® InfoPro Weekly Update: the latest source changes, product enhancements, research tips and announcements in brief from LexisNexis
- LexisNexis® Information Professional Update: a monthly newsletter with more in-depth product articles, including search strategies on LexisNexis products and services

In 2015, we look forward to additional Lexis Advance enhancements, including functionality and content additions and the integration of Moreover Technologies.

I’ll leave you with one more quote about change, this one from entrepreneur Ken Hakuta: (Remember Dr. Fad?) “People will try to tell you that all the great opportunities have been snapped up. In reality, the world changes every second, blowing new opportunities in all directions, including yours.”

Best wishes for much success in 2015!
Due Diligence—you must do it well to protect your organization. Still it takes so much time and requires so much precision.

You can reduce the time and expense and still conduct in-depth due-diligence evaluations on your clients, potential clients, opposing parties, suppliers, vendors and others with Lexis Diligence™. And now there are more customization features to help you find just the intelligence you need and to better present it to your management.

Lexis Diligence provides a single interface to comprehensive content chosen specifically for due diligence. Enter a person or company name and go. Plus the recent enhancements let you:

- Add and save custom news searches that reflect your organization’s specific needs
- Utilize more customizing options for reports you generate
- Check for politically exposed persons (PEP) in your Company Check searches too
- Add and require searchers to use in-house cost codes

Here’s more detail on these new features:

**Create and save custom news searches**

Sometimes you know what you need to check. For example, you’re looking for connections to specific sanctioned countries. Now Lexis Diligence administrators can add custom search strings to the Company Check or Person Check news search form. These custom news searches are saved for future use, so all organization searchers can use them without re-creating the search. Plus the custom search results display under their own results screen tab and in their own section of the Report Builder.

Here’s how it works:

This is an administrator’s task. Select Admin Preferences from the links at the top of the Lexis Diligence screen. Let’s say you want to add search terms to the Person Check search form so users can easily check to see if their target appears in the news near the names of sanctioned countries. Select Custom News then Custom News Settings under News Sources options.

**U.S. verdicts & settlements added**

If your organization is a U.S. subscriber to LexisNexis® Verdicts & Settlements or other LexisNexis® products, such as nexis.com®, these verdicts & settlements resources will now be available via Legal Sources in Lexis Diligence.
Name your custom search and add the search terms (shown at right). You can also choose connector options and add additional controls to prevent users from amending the Custom News search (not shown).

Once the custom search is set, it displays—with the name you’ve chosen—with the search form news options. It can be added to any search without re-entering your search terms.

In the search results, your custom search results display under their own results tabs.

Find your custom news compiled in the Report Builder results too.
Add PEP sources to Company Check

Now your Company Check search includes World Compliance and Info4C Politically Exposed Person (PEP) sources previously only available via the Person Check search, further expanding the breadth of information available.

These sources help you determine if a company has links to PEPs and, therefore, could potentially pose a higher risk for money laundering and corruption. Also find out if the company is classified as a “Government Corporation” by World Compliance, indicating it is state owned and might be a higher corruption risk due to government connections.

Use more Report Builder options

Now you have the option to have all the documents in your Lexis Diligence report run continuously instead of using page breaks, keeping reports shorter.

**Plus these new Report Builder enhancements help you save formatting time:**

- Discover an updated format that improves the overall look and feel of the reports, including the first page
- Select or de-select all folders at a glance
- Add page numbers in table of contents (in PDF outputs)
- Include the “&” character in folder names

Enter—and mandate—internal cost codes

Lexis Diligence administrators can now go to Admin Preferences to add and configure a list of predefined cost codes for organization users to select from before they search. Plus administrators can also require users to choose a cost code before they search.

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