

LexisNexis® Revenue Recovery Solution

Collect more outstanding revenue in less time



Solutions For Revenue Recovery Challenges

Start collecting revenue that is owed to your agency faster and more efficiently. LexisNexis® Risk and Information Analytics Group—a leader in debt recovery solutions—offers a comprehensive suite of tools that address all phases of collections. LexisNexis *Revenue Recovery Solution* enables you to prioritize your accounts, locate and contact debtors, and monitor for updates to critical account information—so you can stop searching and start collecting.

Three Phases of Collections

Segmenting
Enhance information
and prioritize accounts

Locating & Contacting
Collect revenue
faster

Monitoring
Receive automatic alerts
to changes in critical
information

Enhance Information and Prioritize Accounts

Knowing more information about your accounts enables you to better prioritize your collection efforts. The top 10% of prioritized accounts typically generate ten times more revenue compared to the bottom 10%. LexisNexis *Revenue Recovery Solution* provides more complete information on accounts, enabling you to reduce the amount of time and effort spent locating debtors and focus your efforts for improved resource allocation and profitability.

Locate And Contact Your Hard-to-Find Debtors

On average, thirty-five percent of delinquent debtors move annually. Locating and contacting them before other collectors improves your probability of quick recovery. LexisNexis *Revenue Recovery Solution* provides comprehensive and complete information on people, businesses and assets, including cell phone numbers and unpublished phone numbers.

Receive Automatic Proactive Account Alerts

The LexisNexis *Revenue Recovery Solution* helps save you time spent checking for updated information on your accounts. You may have a regulatory responsibility to monitor for information and LexisNexis *Revenue Recovery Solution* also fulfills that mandate. Depending on the lifecycle of your collections process, LexisNexis *Revenue Recovery Solution* can provide monitoring for extended periods of time.

ADVANCED GOVERNMENT SOLUTIONS

Intelligence
Analysis

Investigative

Screening &
Identity Verification

Research

Case Management

Digital Asset
Management



LexisNexis®

LexisNexis® Revenue Recovery Solution

Component Overview

Three Phases of Collections

Segmenting

Enhance information
and prioritize accounts

RecoverScore®

RecoverScore helps you to prioritize your accounts based on contactability and other key factors so you can save time and allocate resources more effectively. The *RecoverScore* service can help you to determine your cut-off score where time and effort meet the point of diminishing returns.

LexisNexis Debtor360

LexisNexis *Debtor360* takes your list of accounts and scrubs them against our list of deceased, bankrupt, criminal records, litigious history and suspicious identity information to give you actionable intelligence. Identifying accounts with extenuating factors such as deceased individuals allows you to prioritize your efforts and resources.

Locating & Contacting

Collect revenue
faster

Accurint® for Government

Accurint for Government enables you to quickly locate debtors, through the power of the catalog of LexisNexis public records containing over 5 billion records. Leverage the advanced data linking and analytical capabilities within *Accurint for Government* to discover links or uncover connections between people, locations and assets.

Monitoring

Receive automatic alerts
to changes in critical
information

Account Monitoring

LexisNexis *Account Monitoring* allows you to increase efficiency by automating the time-consuming process of manually searching accounts for new contact information. LexisNexis *Account Monitoring* automatically sends you an alert if there is a change to critical information associated with an account.

Person Locator

LexisNexis *Person Locator* enables you to automate the process of updating and enhancing the information within your accounts. Whether you need to verify best address and phone or append Social Security Numbers to specific debts, *Person Locator* saves you time and resources by automating this process.

To learn more about the LexisNexis Revenue Recovery Solution,
call 1-866-528-0778 or visit www.lexisnexis.com/government