

LexisNexis® Dossier Suite

Quickly retrieve and easily analyze the comprehensive company, industry and executive information you need to make better, more informed business decisions

Enter one simple search, either a company name, an industry, or an executives name and receive a thorough report with the current, vital facts about existing and prospective clients, business partners, vendors, competitors, and industries.

Use the LexisNexis Dossier suite of products for your lead generation/prospecting needs, to stay up-to-date on current clients and gain a deeper understand of potential vendors.

Having easy access to this comprehensive and reliable information enables you to dig deeper and stay ahead of the competition by making better, more informed decisions.

Strengthen existing business relationships

- Drive business development and maximize sales and marketing programs by keeping one step ahead of changing needs, financial situations, marketplace trends and competitors.
- Track competitors, their businesses, performance and litigation.
- Research possible mergers & acquisitions or joint venture prospects.
- Stay current on industry needs.
- Monitor a client's brand and trademark performance.

Target the right business relationships

- Identify and pre-qualify potential clients, and even retrieve customized prospect lists based on specific criteria (i.e., industry, sales, geographic location, earnings, and position titles).
- Prepare on-point presentations and reports before meeting with prospects or analyzing business opportunities. The intelligence the LexisNexis Dossier tools provide, allows you to have a comprehensive understanding of your clients' business and needs.
- Gain an understanding of a prospective company's brands and trademarks.
- Compare and contrast financials on up to five prospects simultaneously to create benchmarks and evaluate relationship risk.

Count on powerful company insights with LexisNexis® Company Dossier

LexisNexis Company Dossier reports cover more than 43 million public, private and international companies, including 26 million non-U.S. companies. Getting a report is simple... just enter the company name or ticker symbol.

Easy-to-browse customizable reports

Each report comes with an easy-to-navigate table of contents and includes details from the extensive universe of authoritative LexisNexis sources, allowing you to link directly to:

- A** Convenient, at-a-glance company overviews.
 - B** Articles about target companies in publications such as – *The New York Times*, *Washington Post*, *CNN*, and *USA Today*. View articles, publication type, topic or region.
 - C** Company hierarchies from the *Directory of Corporate Affiliations*™.
 - D** Financial, competitive and stock information, mergers & acquisitions, research and analyst reports, and other company reports provided by the most prestigious names in the business including Hoover's®, Standard & Poor's® and Hemscott.
- Currency conversion allows you to convert between 6 currencies for a more robust view of companies that have an international presence.
- E** Recent U.S, UK and Canada case law, Commonwealth case law, Mealey's™ Reports, Martindale-Hubbell® Outside Counsel, Corporate Counsel and Law Directory and LexisNexis® CourtLink® strategic profiles.
 - F** Domestic and foreign patents, recent state, federal, and international trademarks, and recent U.S. copyrights.

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Company Executive Industry My Research

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A Snapshot

B In The News
 > Top Publication
 > Topic
 > Region

C Corporate Hierarchy

D Financial Information

E Legal Information

F Intellectual Property Information

G References
 > Custom Report

H D&B Business Reports

Snapshot
CITIGROUP INC.

CITIGROUP INC

Type: Public - Parent
Address: 399 Park Ave.
 New York, New York 10043
 United States
Phone: 1 (212) 559-1000
Fax: 1 (212) 793-3946
DUNS® Number: 19-732-9691
Ticker(s): C
Exchange(s): New York Stock Exchange
E-mail: investorrelations@citigroup.com
Internet: www.citigroup.com
Employees: 327,000

Industry Classification

Primary SIC Code [National commercial banks \(6021\)](#)
Primary NAICS Code Commercial Banking (522110)
[All Classifications](#)

Business Description

This is the Citi. One of the largest financial services firms on

- G** View competitive positioning, research and analyst reports, corporate financials and mergers & acquisitions.

- H** Browse detailed financial and government reports*.

*Dun & Bradstreet Business Reports are subject to the General Terms and Conditions for use on the Online Services which you have agreed.

Find industry information with greater precision and speed with LexisNexis® *Industry Dossier*

LexisNexis *Industry Dossier* allows you to quickly pinpoint, display and analyze the exact information you need.

- Search by SIC and NAIC at the two- or four-digit level
- Browse the SIC hierarchy
- View a “side-by-side” comparison of the top 5 companies within an industry by sales
- Link to LexisNexis *Company Dossier* profiles to pinpoint companies within a selected industry

Targeted, clearly-organized industry reports

LexisNexis *Industry Dossier* delivers specialized, in-depth reports that help you investigate various industry dynamics, financial metrics and macroeconomics, all provided in an easy-to-use format.

Reports include:

- A Snapshot Report** – Pinpoint the top 10 companies by sales within a specific industry with current news coverage, ratio components and market performance indicators.
- B Datamonitor Report** – Offers details on an industry’s competitive landscape, leading companies, even forecast value.
- C Recent Merger Report** – Provides the top 20 mergers by price over the previous 20 months in a given industry.
- D Legislative Information Report** – Search and view the names, synopses, last action dates and links to the full text of federal legislation from the US Congress.
- E Industry Revenue Report** – Find balance sheets, financial ratios and sales ranges within 900 industries representing 4 million companies Powered by Integra.
- F Economic Census Report** – Access data representing the manufacturing industries; view US Census Bureau data organized by state, employee size, product class and more; link to full reports and individual statistical tables.

Nexis® Return

Company Executive Industry My Research

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- A** > [Snapshot](#)
- B** > [Datamonitor Reports](#)
- C** > [Mergers](#)
- D** > [Legislative Information](#)
- E** > [Industry Revenue \(Integra\)](#)
- F** > [Economic Census](#)

Snapshot
Commercial banks, nec (SIC Code 6029)

Industry Overview

Division H: Finance, Insurance, And Real Estate > [Major Group 60: Depository Banks](#) > **Commercial banks, nec (6029)**

Commercial banks (accepting deposits) which do not operate under Federal

from SIC Manual, January 01, 1987
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Top Companies (Sales)

Ticker	Company	Net Sales (000)
	BARCLAYS BANK PLC	20,777,000
	NATIONAL WESTMINSTER BANK PLC	10,785,000
	BANK OF TOKYO MITSUBISHI LTD	2,002,391,000
BMA	BANCO MACRO SA	1,056,158
CVBF	CVB FINANCIAL CORP	349,918
BLX	LATIN AMERICAN EXPORT BANK	85,809
ANCX	ACCESS NATIONAL CORP	67,571

LexisNexis® Executive Dossier – Executive insight done right

Gain an in-depth understanding of key decision makers with **LexisNexis Executive Dossier**. This logical addition to the LexisNexis® Dossier suite of products provides **information on over 58 million executives**.

- A** A quick and easy user interface combining the following information into one powerful search:
 - Executive profiles and compensation information
 - News from over 20,000 sources classified by general and negative
 - SEC Filings
 - Congressional Testimony sources
 - Case law
- B** Search by position title or company related information such as SIC, NAICs, sales, employee size or geographical parameters.
- C** Results clustering navigation panel allows you to navigate results by publication and topic.

LexisNexis Executive Dossier also allows for direct linkage with LexisNexis® Company Dossier so you can easily find out information on the companies for which they work.

LexisNexis Dossier suite of products makes delivery easy...

- List building capability ideal for lead generation activity.
- Delivery of easily customizable reports with Table of Contents and page numbers in PDF or in Microsoft® Word or Excel formats for easy presentation and/or distribution.
- Ability to seamlessly integrate into your existing workflow application or department portal.
- Transactional access to list, allowing you to gain access to company, industry and executive reports when you need them.

Empower Your Enterprise

See for yourself how LexisNexis can empower you and your organization to make better, more informed business decisions.

For more information, contact your LexisNexis account representative or call 1-800-227-4908

