

RecoverScore® ranks accounts so you can target and prioritize your collection efforts.

Predict more accurately, collect more efficiently

RecoverScore combines data from a number of various sources including public records. The effectiveness of the RecoverScore service comes from applied analytics that provide indicators of the contact-ability of the accounts.

Prioritize your accounts

- Prioritize your accounts
- Segment your portfolio and allocate resources more effectively
- Determine your “cut-off” score where time and effort meet the point of diminishing returns
- RecoverScore suite now includes advanced scoring models designed specifically for:
 - Credit Card
 - Litigation
 - Student Loan
 - Telecom
 - Healthcare
 - Utilities
- Develop custom scores
- Comprehensive analysis is returned in an easy-to-read format

Debtors with higher scores are more likely to pay

SCORE	ACCOUNTS	PAIDS	PAID RATE
826+	742	224	30.2%
776-825	2,132	343	16.1%
726-775	5,142	400	7.8%
676-725	9,391	449	4.8%
626-675	10,954	267	2.4%
576-625	7,664	10	0.1%
526-575	3,069	5	0.2%
< 526	906	5	0.6%
TOTAL	40,000	1,800	4.5%

54% of all paid accounts can be found in only 20% of the population

10% of accounts have a paid rate of <1%

Sample distribution report. Results may vary for each individual portfolio.

Collect smarter with RecoverScore

Call 866-528-0778

Or visit www.lexisnexis.com/government



RecoverScore®

Three powerful digits that help segment accounts

Imagine the efficiency created when you know ahead of time the probability of contacting a debtor. Using a unique combination of multiple data sources and sophisticated analytics, our *RecoverScore* model generates a three-digit number, from 250-999, that ranks each debtor on your file.

RecoverScore Performance Review

Below is the performance data for *RecoverScore* when used on a representative sample of a third-party collections portfolio.

RecoverScore analyzes multiple layers of information including:

- Debt characteristics
- Right-party contact-ability

See the whole picture with RecoverScore

DEBTOR SCORE	ACCTS	CUM % OF ACCTS	NOT PAID	PAID	PAID RATE	CUM % NOT PAID	CUM % PAID
762+	3,990	10%	3,320	670	16.8%	9%	37%
726-761	4,026	20%	3,729	297	7.4%	18%	54%
702-725	3,949	30%	3,735	214	5.4%	28%	66%
682-701	4,071	40%	3,872	199	4.9%	38%	77%
665-681	3,878	50%	3,756	122	3.1%	48%	83%
647-664	3,967	60%	3,876	91	2.3%	58%	89%
628-646	4,131	70%	4,045	86	2.1%	69%	93%
606-627	4,032	80%	3,978	54	1.3%	79%	96%
567-605	3,981	90%	3,945	36	0.9%	90%	98%
< 576	3,975	100%	3,944	31	0.8%	100%	100%
TOTAL	40,000		38,200	1,800	4.5%		

High Score Debtor Facts

- 16 times as likely to own the property for the input address
- Have lived at the input address twice as long
- Phone Disconnect rate

Low Score Debtor Facts

- Only 9.5% of debtors own property
- 13 times as likely to have a non-landline phone

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