

Information Professional Update



Issue 11, November – December 2005

Specifically designed for legal information professionals

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Take A Tour

More Public Records Data, Increased Searching Accuracy Via LexisNexis® SmartLinx™ Reports

LexisNexis SmartLinx reports make logical connections among the vast collection of LexisNexis public records—among people, businesses and locations—and deliver the comprehensive summaries to your desktop.

Now the LexisNexis SmartLinx feature has been enhanced. You can see it in the new report format. But there's much more. Now public records data from Seisint databases is included in your SmartLinx™ search. Plus data available for SmartLinx reports is updated within 24 hours of release in most cases. And reports are generated on demand, so information stays current.

Here's an overview of the new enhancements to the SmartLinx search form, results display and report:

Reviewing the New SmartLinx Search Form

Now there are more options available in SmartLinx search forms as well as new, built-in enhancements to improve search accuracy:

- The search form default includes a “sounds like” feature that automatically locates **phonetic spellings**, e.g., Mill Valley, Millvalley or Milvalley. This feature can be turned off by un-checking its form box.
- Find **nicknames** automatically. For example, “Thomas” will also find “Tom,” “Tommie” and “Tommy.”
- Search by **proximity/within a radius** of an address, up to 100 miles. The default is 30 miles.
- **Metro-suburban name equivalencies**, e.g., Chicago or Napierville, will be searched automatically.
- **Mandatory** search fields have been eliminated. (All results are displayed by relevancy.)
- Select a **permissible use** option ... right on your search form.

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More Public Records Data, More Searching Accuracy
 Available Via LexisNexis® SmartLinx™ Reports—*continued from cover*

New Search Results—the CITE List Display

It's easier now to find the right person, business or location because the new CITE display:

- **Presents in column format** for fast, easy review. Plus, find information about each subject, e.g., addresses, phone numbers, name variations, etc., to help you determine which report(s) to view first.
- Ranks search results by **relevancy**.
- Combines the same individual into a single entry. On the results page, **multiple entries** for the same individual are now **automatically combined in a single entry**.

Full Name	Address	County	Phone
WASHINGTON, GEORGE	1234 SCHULTE DR HOMETOWN, OH 45205-2038 COUNTY: HAMILTON	HAMILTON	(513) 555-1234

ADDITIONAL PERSONAL INFORMATION		
SSN	DOB	GENDER
286-78-XXXX (OHIO: 1982-1982) ⚠SSN was linked to more than 2 people.	5/1969 (Age: 36)	Male

Subject Summary [Back to Top](#)

[Name Variations \(4\)](#) | [SSNs Summary \(1\)](#) | [DOBs \(1\)](#)
[View Name Variation Sources](#)

Name Variations
1: GEORGE, WASHINGTON
2: WASHINGTON, G
3: WASHINGTON, JORGE
4: WASHINGTON, GEORGE

SSNs Summary				View SSN Sources
No.	SSN	State Iss.	Date Iss.	Warnings
1:	286-78-XXXX	OHIO	1982-1982	⚠SSN was linked to more than 2 people.

DOBs		View DOB Sources
1:	5/1969	

Others Using SSN [Back to Top](#)

Others Using SSN

Name	SSN	DOB	Actions
WASHINGTON, SAM	123-45-XXXX (ILLINOIS: 1981-1982) ⚠SSN was linked to more than 2 people.		Get Report

New SmartLinx Report Format and Information

You can still “visualize” your SmartLinx reports, graphically viewing and manipulating the four-color graphics. Plus you can still link to source documents to validate information and navigate among the report sections. But now you’ll also notice:

- A new, easy-to-read **column format**. Use the links at the top of the report to move to any section. When you print or download*, the column format is maintained.
- “**As of**” dates on address results help you identify when a person lived at a particular address.
- High/medium **risk indicator “flags”** within reports (and in the CITE display) identify potential risk or fraud factors, including people who are deceased, living in a mental institution, using a post office box, using a Social Security number that was issued before the individual’s birth date, etc.
- In addition to Associated Entities, e.g., business associates, SmartLinx reports now include **potential relatives, potential neighbors and demographic data** for neighborhoods.
- You can gain access to information about **other individuals/businesses associated** with your target.

*according to the terms of your LexisNexis subscription agreement

Thanks, Holley ... We'll Miss You

Cindy Spohr, Senior Director, LexisNexis Librarian Relations Group:

LexisNexis has worked closely with law librarians and law librarian associations ever since the company was founded. In 1993, all efforts with librarians were consolidated into the LexisNexis Librarian Relations Group. I was privileged to be a founding group member.

Soon after, in 1994, Holley Thompson joined the team as its new leader. We welcomed her experience—not only her law-school and law-firm librarian background, but her broad knowledge from consulting in the legal industry.

And we watched the LexisNexis Librarian Relations Group grow! Through Holley's leadership, the LexisNexis Librarian Relations Group expanded its sights, its mission and its standards, reaching LexisNexis law librarian customers across the nation. More importantly, we all worked to promote the profession. For example, LexisNexis proudly endowed the AALL Research Fund in 2000, permanently securing its financial base so the AALL Research Committee could carry out the association's research agenda.

As Holley's tenure with LexisNexis progressed, she was called to manage a broader marketing organization. Her support for the Librarian Relations Group remained strong, and she stayed involved, though often working behind the scenes.

So it is with very mixed feelings that I tell you that Holley has decided to retire from LexisNexis at year's end to explore the next facet of her career. While I am certainly pleased for her, the Librarian Relations Group and the company will miss her leadership and vision.

We owe such a debt of gratitude to Holley for her continuous support of the Librarian Relations Group as well as the law librarian profession. *Thank you, Holley, for your open-minded leadership—and for your personal friendship—these past 11 years.*

Holley Thompson, Senior Vice President, LexisNexis Marketing:

You're very welcome. When you cherish your day-to-day work as well as your life-long profession, enthusiasm and commitment come easily.

Libraries have always been part of my life—right from my childhood at the reading tables. One of my first high-school jobs was as a clerk at the local public library. Sure, I love being a mom (and a grandmother), and I loved being a math teacher. But I always came back to the library.



Holley Thompson and Cindy Spohr

During the last 25 years, librarianship and the law fused within my life. I consider myself a librarian *and* a lawyer *and* a consultant. My 11-year tenure at LexisNexis is my longest in any position, probably because the professional challenges and recognitions were more than enough to appeal to all the facets of my professional life.

I've enjoyed mentoring Librarian Relations Consultants and librarian colleagues, feeling the excitement they experience when they realize that being a trained librarian opens many doors. It's the individual who decides which door, at what point in the professional journey.

And now it's time for me to open the next door, to reinvent myself one more time before becoming a full-time grandmother. As I move into the next phase of my professional life, I leave LexisNexis proud of the LexisNexis Librarian Relations Group and its impact. It's been my personal privilege to work with the team, all librarians extraordinaire.

And it's been a privilege to meet so many of you throughout the years—at your offices or at local, regional and national meetings and educational seminars. I know many of you professionally, and I am so pleased to call many of you personal friends as well as professional colleagues.

Leaving is difficult, no doubt. But I keep reminding myself that I'm leaving things in such good hands. Cindy Spohr, my colleague throughout my journey at LexisNexis, will continue to deliver excellence. Those of you who know Cindy know you'll get nothing less.

And you'll always have my best wishes, as you and our wonderful profession evolve. I'll be watching and relishing all your accomplishments. And I'll be proud.

Some Collier Updates Here; More Ready to Ship

Collier on Bankruptcy® publications updated to reflect the *Bankruptcy Abuse Prevention and Consumer Protection Act of 2005* are releasing monthly. Here are more details:

Now Available ...

Organizations subscribing to these print publications should have received them via mail. If you have not, or if you wish to subscribe, talk to your LexisNexis® account executive. The online versions of these sources at www.lexis.com have also been updated.

Publication	Revision Release Date
<i>Collier on Bankruptcy, 15th Edition Revised</i>	6,000-page release was published in September 2005, with substantial revisions to reflect the new law. More than 100 revised and nearly 50 new chapters are included. Another major release will be published in December 2005.
<i>Collier Forms Manual</i>	October 2005. Release includes all the new and amended forms and comments.
<i>Collier Consumer Bankruptcy Practice Guide</i>	October 2005
<i>Collier Family Law and the Bankruptcy Code</i>	October 2005
<i>Collier Bankruptcy Taxation</i>	October 2005
<i>Collier Lending Institutions</i>	October 2005

Coming Soon...

Here are the projected release dates for the remaining publications set for revision in the Collier series. If you subscribe to these publications, the new, revised editions will be mailed to you automatically. Until these publications are revised, please refer to the *Collier Special Pamphlet: The Bankruptcy Abuse Prevention and Consumer Protection Act of 2005*, shipped in May 2005.

Or go to www.lexis.com and get section-by-section analysis of the new bankruptcy law with *Analysis of the Bankruptcy Abuse Prevention and Consumer Protection Act of 2005*, available by selecting the Bankruptcy area of law on the main www.lexis.com menu screen.

Publication	Projected Revision Release Date
<i>Collier Bankruptcy Practice Guide</i>	mid-November 2005. Key chapters are being revised, with at least 40 chapters included in this November shipment, and the remaining chapters included in the early 2006 shipment.
<i>Collier Bankruptcy Manual, 3rd Edition</i> <i>2006 Collier Pamphlet Edition</i>	late November 2005 complete revision available December 2005. The new edition will include a black-lined version of the Code, black-lined interim rules, new and amended Official Forms, selected new legislative history, and expert commentary on the 2005 amendments. <i>Before December, please continue to refer to the black-lined pamphlet sent to you in May 2005.</i>
<i>Collier Compensation, Employment and Appointment of Trustees and Debtors in Possession</i>	early November 2005
<i>Collier Real Estate Transactions and the Bankruptcy Code</i>	December 2005
<i>Collier International Business Insolvency Guide</i>	mid-November 2005
<i>Collier Business Workout Guide</i>	mid-November 2005
<i>Collier Handbook for Creditors Committees</i>	mid-November 2005
<i>Collier Bankruptcy Exemption Guide</i>	December 2005
<i>Collier Handbook for Trustees and Debtors in Possession</i>	early November 2005

Litigation Spotlight Showcases Timely Topics; View Documents, Reports Without Charge

Now you can turn to the LexisNexis Web site at www.lexisnexis.com to stay current on the legal issues that may affect your organization's practice today.

The LexisNexis Litigation Spotlight pages include links to news, company information, "key players" and "hot documents" like court filings that help define some of today's top litigation issues.

For example, right now when you go to LexisNexis Litigation Spotlight at www.lexisnexis.com/litigationspotlight, find special pages for:

- 2005 Bankruptcy Legislation
- Arthritis Drugs
- Catastrophic Loss
- Energy Law
- Intellectual Property Law
- Labor and Employment Law
- Privacy
- Securities Law

Select a page, e.g., Catastrophic Loss, and simply choose any of the links on the page to see examples of the powerful research tools legal professionals are using to research the widespread devastation resulting from events such as Hurricane Katrina. That includes environmental hazards, business interruptions, personal injuries from rescue efforts, insurance claims, etc.

For example, on the **Litigation Spotlight: Catastrophic Loss** page, you'll find access to:

- Current news articles from major news resources such as *The Washington Post*® and the *Los Angeles Times*®, plus perspective from specialized legal news sources, including *Mealey's Business Interruption Insurance Report*.

- "Hot Documents" like new docket entries from LexisNexis® CourtLink® and recent complaint filings and other court documents from LexisNexis® Mealey's™.
- Commentary on Disaster and Business Interruption coverage in the aftermath of Hurricane Katrina written for especially for Mealey's.
- "Key Players," including counsel representing plaintiffs and defendants in major cases filed or litigators who specialize in that area. Link to Martindale-Hubbell® listings at www.lawyers.com
- Sample reports highlighting the information in LexisNexis® Company Dossier, which gives you a current snapshot of a company's standing; LexisNexis® Market Intelligence, which helps you identify and evaluate **growth opportunities** among both clients and prospects; and CourtLink® Strategic Profiles, which help you gain insights into the litigation history of companies, attorneys, judges and arbitrators. Also link to www.lexis.com search forms to research full-text SEC filings.

See what LexisNexis Litigation Spotlight can offer your organization.

Go to www.lexisnexis.com/litigationspotlight

For the Low-Down on Experts ... Who You Gonna Call?

by Deidra Payne, LexisNexis Senior Librarian Relations Consultant

I am fortunate to have a career that allows me to travel throughout the Southeastern United States. As a result of my travels, though, I spend a number of evenings in hotels rooms, glancing at television shows as I read e-mail.

It hit me this evening: There are a lot of crime-solving and courtroom-action shows on TV. And, in most episodes, they rely upon compelling “experts” to resolve the case or capture the jury’s attention.

And I began to wonder ... who *would* I call if I needed an expert, let’s say, for a malpractice lawsuit claim? This question led me to turn off the tube and turn to the LexisNexis® Total Research System to see what resources could offer me a comprehensive representation of experts. Here’s what I found:.

Begin by exploring the *Combined Jury Verdict and Settlement Reports* (found under the PUBLIC RECORDS tab) to identify the various cases an expert has worked on.

After that, look for *U.S. and Non-U.S. case opinions* to find instances when an expert’s testimony has been challenged.

While you’re tracking down the legal angle, also search the *Combined Law Reviews* database. (Law review articles do contain valuable information about experts, including discussions of their testimony.)

Interested in retrieving the testimony? Head to LexisNexis CourtLink, a fantastic resource for finding motions to exclude testimony resumes, filed transcripts of testimony, affidavits, etc.

Since many experts often do work for agencies or testify before them, exploring *Federal and State Agency Opinions* is very valuable. Many times more prominent experts actually testify and submit documents before Congressional Committees. So check out the various *Congressional Sources* on the LexisNexis services.

Once you have a clear image of the legal involvement by an expert, begin to probe the powerful *News* resources on the LexisNexis services. This is essential for tracking down professional and personal information about an expert. The information you discover in a news article may, in fact, direct you to an expert’s personal information (*i.e., any personal lawsuits, real estate, bankruptcies, political affiliations, etc.*) that may indicate biases or untruthfulness.

Of course, an investigation is not complete unless you confirm the credentials an expert claimed on their resume. So search *Biographical & Expert Directories*



Deidra Payne

as well as the *Professional Licenses* databases to verify the expert is certified in a certain profession in a particular state.

As you see, performing a comprehensive expert search can be complex, given the many resources you can search. But “complex” doesn’t have to mean “difficult.”

Fortunately the LexisNexis® Analyzer report product offers you the ability to complete this complex expert research—with just one search.

It’s true. And using LexisNexis Analyzer is as simple as filling out a search form. Go to LexisNexis Analyzer—it’s listed on the main LexisNexis services menu screen, on the LEGAL tab—and select the Expert tab. You have immediate access to more than 20 sources. Pick and choose sources if you like.

The results are returned to you in a clean and easy-to-read report. I highly recommend that you ask your LexisNexis Librarian Relations Consultant to review this powerful tool with you.

Be an E-Subscriber ...

LexisNexis Information Professional Update!

Go to <http://www.lexisnexis.com/elnipusubscribe>

New Publication Delves into Defending Securities-Enforcement Actions

Securities Enforcement: Counseling and Defense is a blend of authoritative analysis and practical insight to defending securities-enforcement actions by the SEC, DOJ and other government authorities.

Available in print and online at www.lexis.com, this source analyzes the legal issues, strategies and procedural issues involved in representing clients in the full range of securities-enforcement actions, including defending private litigation and criminal investigations.

Find practice comments in almost every chapter, and appendices with sample litigation papers, forms, reports, memoranda, selected SEC releases, SEC Rules of Investigation, primary source of relevant securities acts, rules and regulations.

Written for attorneys handling securities-enforcement matters, *Securities Enforcement: Counseling and Defense* also benefits civil litigators, criminal defense lawyers and corporate counsel.

Authors Kenneth B. Winer and Samuel J. Winer are partners in securities practice at Foley & Lardner LLP (Washington, D.C.). Both have extensive securities-enforcement experience prior to their private practice. Samuel Winer is a former staff attorney and special counsel with the U.S. Securities and Exchange Commission's Division of Enforcement.

Kenneth Winer was a Branch Chief of the Division of Enforcement at the Securities and Exchange Commission. He is currently the chair of the D.C. Bar committee on Corporate Governance and Accounting and previously chaired the D.C. Bar Committee on Broker-Dealer Regulation and SEC Enforcement.

To find *Securities Enforcement: Counseling and Defense* online, select the Securities practice area of law on the main www.lexis.com menu page. Presented as a table of contents, researchers can browse for topics, search the table for concepts or search the full-text publication.

To order print copies of *Securities Enforcement: Counseling and Defense*, talk to your LexisNexis account executive or go to the LexisNexis bookstore at www.lexisnexis.com/bookstore

For IPs Only

Coming Soon ... Mastery Certificate for Labor & Employment

Sign up for the advanced-level training program designed especially for law librarian subscribers! Developed by librarians for librarians, the LexisNexis Librarian Certificate of Mastery Program will enhance your research skills and efficiency and increase your value to your organization.

Now there's a special training module focusing on Labor and Employment research.

Releasing in January 2006, the new Labor and Employment Resources on the LexisNexis Services module explores the LexisNexis service's extensive online collection of primary and secondary sources, public records, and news & business resources for Labor and Employment research.

Watch for more details soon.

More New Securities Sources...

Three new sources of financial and securities information from Institutional Shareholders Services (ISS) are also now available via [lexis.com](http://www.lexis.com)[®]. (All three sources are available at this source path: Legal tab > Securities > Corporate Governance) These highly requested new sources include:

ISS Corporate Governance Quotient—Find ratings on how well individual companies are complying with corporate governance requirements. (Product Postings, included with this edition, offer more information.) Use this resource for due diligence, e.g., a proposed acquisition of a company with a low rating might be considered too risky. Or turn to *Corporate Governance Quotient* for client development purposes, e.g., a company with a low rating needs advice on how to improve the rating.

ISS Proxy Research Reports—Find recommendations on how shareholders should vote on proxies. Because many proxies focus on corporate governance issues, these recommendations are important to attorneys for the same reasons as *Corporate Governance Quotient*. (Check Product Postings for more details on *Proxy Research Reports*.)

ISS Securities Class Action Services—Find details on securities class-action filings and settlements for due diligence purposes. Also better understand what companies are subject to lawsuits and why. (See Product Postings for more details.)

Will You Attend TRIPLL (Teaching Research in Private Law Libraries) 2006?

You won't know unless you apply. So apply now ... the deadline is coming quickly.

The TRIPLL 2006 conference for private law librarians will be held April 21 – 23 in Dallas, Texas, at the Westin Stonebriar Resort. Great location ... luxurious accommodations ... but more importantly, the chance of a lifetime to enhance training skills that are a vital part of your work. And it's provided without charge by the LexisNexis® Librarian Relations Group. (Your only cost is airfare.)

Prepare for Training Challenges of the 21st Century is this year's theme, and, in addition to enhancing training techniques, the conference objectives include maximizing expanding training technology, integrating firm marketing strategies and building confidence in presentation skills.

The TRIPLL conference is open to all librarians working in a private law firm or a corporate legal department.

Thirty librarians will be selected, and the Selection Committee will strive for diversity in areas such as geographical distribution, firm size, and an interest in teaching legal research, even if a program is not yet implemented. One travel scholarship is available.

Past participants of TRIPLL are invited to apply, and a small number may be accepted. If you applied in the past and were not accepted, you may apply again.

The application process is entirely electronic. Go to <http://www.lexisnexis.com/tripllapp> The deadline for application is December 9, 2005. All applicants will be notified of their application status no later than February 6.

If you have any questions or need more details about TRIPLL 2006, contact Gayle Lynn-Nelson at gayle.lynn-nelson@lexisnexis.com or 800-809-0813.

LexisNexis® Information Professional Update

Newsletter editions are also available at <http://www.lexisnexis.com/infopro/current/newsletter>

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