# The first place to go to control your legal department costs using powerful benchmarking analytics

LexisNexis<sup>®</sup> Counsel Benchmarking delivers aggregated e-billing and matter management benchmarking data derived from invoices from nearly 8,000 law firms, more than 145,000 timekeepers and 2.3 million actual, anonymized invoices covering 360,000 matters. Leading analytics help you improve the efficiency of your organization and ensure that you're ready to meet the challenges of an unprecedented world.

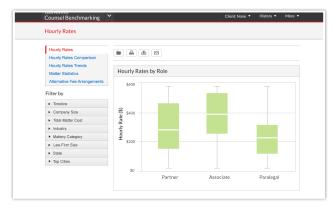
#### With LexisNexis Counsel Benchmarking, you can:

- Instantly view trends in hourly rates across matter types similar to yours
- Select or negotiate with firms using real-time data
- View multiple cost drivers to evaluate how your matter is being managed
- Assess proposed rate increases over an extended period of time at a glance
- Make informed alternative fee arrangement decisions
- Identify and implement cost savings opportunities

| Hourly Rates Comparison Partner Rates YoY% Change by Metro Matter Statistics Metro YoY Change Median Rate  | Lexis Advance <sup>®</sup><br>Counsel Benchmarking | ~                                       |                    | Client: None 🔻 Histe | ory 🔻 More 🔻 |
|--|--|---|--------------------|----------------------|--------------|
| Hourly Rates<br>Hourly Rates Comparison<br>Hourly Rates Trends<br>Matter Statistics<br>Alternative Fee Arrangement<br>Partner Rates YoY% Change by Metro<br>Metro<br>New York +5% \$500<br>Los Angeles 0% \$345<br>Chicago -5% \$367<br>Dallas -2% \$258<br>Houston +8% \$423<br>Dallas -2% \$345<br>Chicago -5% \$367<br>Dallas -2% \$345<br>Chicago -5% \$367<br>Dallas -2% \$345<br>Marri -2% \$345<br>Atlanta 0% \$367<br>Boston +5% \$367<br>Boston +5% \$367<br>Boston +5% \$367<br>Phoenix -2% \$345<br>Nami -2% \$345<br>Atlanta 0% \$367<br>Phoenix -2% \$345<br>Phoenix |  |   |                    |                      |              |
| Houry Rates Trends<br>Matter Statistics<br>Alternative Fee Arrangement<br>Partner Rates YoY% Change by Metro<br>New York + 5% \$500<br>Los Angeles 0% \$345<br>Chicago - 5% \$367<br>Datas - 5% \$367<br>Matter Alternative Fee Arrangement<br>1000 - 3% \$367<br>Datas - 5%   | Hourty Rates                                       |   |                    |                      |              |
| Matter Statistics         Metro         YoY Change         Median Rate           Alternative Fee Arrangement         New York         +5%         \$500           Partner Rates YoY% Change by State         Orka pelse         0%         \$345           Orka pelse         0%         \$367         Dallas         -2%         \$258           Houston         +8%         \$423         Philadelphia         +8%         \$237           Washington DC         -3%         \$500         Matrix         S500         Matrix           10% Angelse         0%         \$367         Philadelphia         +8%         \$423           Namine         -2%         \$367         Philadelphia         \$500         San Francisco         5807         Philadelphia           10% - 2.5%         0%-2.5%         0%-2.5%         Philadelphia         +5%         \$500           San Francisco         0%         \$345         Philadelphia         +5%         \$256           Philadelphia         +5%         \$256         Philadelphia         +5%         \$367           Boston         +5%         \$256         Philadelphia         +5%         \$367           Detroit         +8%         \$423         Philadelphia   |  |   | Partner Rates YoY% | 6 Change by Metro    |              |
| Alertative Fee Arlangement         0%         \$345           Partner Rates YoY% Change by State         0%         \$345           Seate         0%         \$345           Chicago         -5%         \$367           Dallas         -2%         \$238           Seate         0%         \$345           Dialos         -2%         \$268           Houston         +8%         \$423           Philadelphia         +4%         \$237           Washington DC         -3%         \$500           Marni         -2%         \$345           Allania         0%         \$367           Boston         +5%         \$306           Newside         -6%         \$367           Phoenix         -2%         \$258           Phoenix         -2%         \$258           Detoit         +8%         \$423  | Matter Statistics                                  |   | Metro              | YoY Change           | Median Rate  |
| View Map  | Alternative Fee Arrangement                        |   | New York           | +5%                  | \$500        |
| New Map         New Map <t< td=""><th>· · · · ·</th><td></td><td>Los Angeles</td><td>0%</td><td>\$345</td></t<>  | · · · · ·  |   | Los Angeles        | 0%                   | \$345        |
| View Mail         View Mail <t< td=""><th>Partner Rates YoY% Chang</th><td>ge by State</td><td>Chicago</td><td>-6%</td><td>\$367</td></t<>   | Partner Rates YoY% Chang                           | ge by State                             | Chicago            | -6%                  | \$367        |
| Sentian         Chicogo         Philadelphia         44%         5237           Vashington DC         -3%         S500           Vashington DC         -3%         S500           Mascal         Washington DC         -3%         S500           Markington DC         -3%         S500           Markington DC         -3%         S500           Markington DC         -3%         S507           Boston         +5%         S545           Riverside         -6%         S367           Phoentx         -2%         S245           Riverside         -6%         S367           Phoentx         -2%         S245           Phoentx         -2%         S256           Detroit         +8%         S423   |  | View Map   View Data                    | Dallas             | -2%                  | \$258        |
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| San Francisco.         Washington D.         -3%         \$500           Los Angeles - S.         Washington D.         -3%         \$500           Provenition - Proveni - Provenition - Provenition - Proveni - Provenition - P  |  | And | Philadelphia       | +4%                  | \$237        |
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| Eventor         Attanta         0%         \$367           Prioritor         Data         rikkeni         Boston         +5%         \$350           2.5%-5%         0%-2.5%         0%         \$345         Riverside         -6%         \$367           0%-2.5%         0%-2.5%         0%         \$258         Deroit         +8%         \$423  |  |   | Miami              | -2%                  | \$345        |
| Present         Data         Productor         Boston         + 5%         \$500           Boston         + 5%         \$300   | Riverside •  |   | Atlanta            | 0%                   | \$367        |
| San Francisco         0%         \$345           12.5%-5%         Riverside         -6%         \$367           10%-(2.5%)         Phoenix         -2%         \$258           Detroit         +8%         \$423   |  |   | Boston             | +5%                  | \$500        |
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| (-2.5%)-(-5%) Detroit +8% \$423  |  |   | Phoenix            | -2%                  | \$258        |
| Seattle +4% \$237  |  |   | Detroit            | +8%                  | \$423        |
|  |  |   | Seattle            | +4%                  | \$237        |

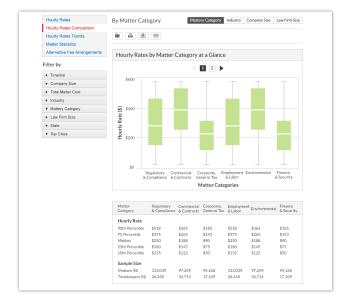


### Now LexisNexis Counsel Benchmarking is even better.



#### Quickly access legal cost trends.

Compare your situation with others using a cutting-edge analytical tool that reveals hourly rate trends for partners, associates and paralegals so you can select or negotiate with existing firms accordingly.

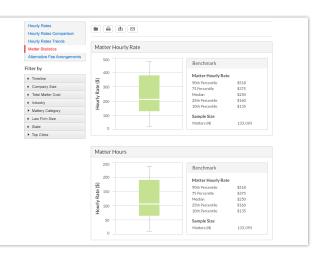


#### Customize rate comparisons.

View customized comparisons of rates across matter types, industry, company and law firm size to smartly and cost-effectively allocate work.

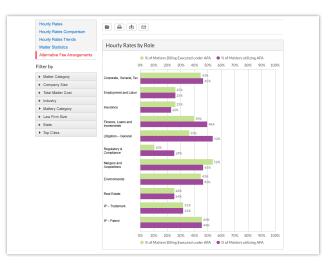


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#### Turn data into cost savings.

Turn matter statistics such as blended hourly rate, total number of hours, total matter billings, expense percentages and more into cost-saving best practices.



## Stay on top of alternative fee arrangement trends.

Monitor the changing trends in alternative fee arrangements across matter types and identify areas to lower costs and increase cost predictability.

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