

PUBLICATIONS CATALOG

2013 2014

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RECENTLY



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Pub. #27635, loose-leaf with CD-ROM, 1,900 pages, © 2012

AHLA's Guide to Healthcare Legal Forms, Agreements, and Policies

Second Edition with CD-ROM

Collected from expert health law attorneys and members of AHLA, this resource is designed to meet the needs of health law attorneys who must regularly create such documents for their clients. It is conveniently organized by topic in a loose-leaf format for easy updating.

The Second Edition of this best-selling forms set includes more than 300 new forms, contracts, agreements, checklists, and other legal documents. For even further utility you'll also have access to form completion tips, pointers, and other references. Here is a sampling of some of the areas for which you'll find forms and practice aids for completion:

- Accountable Care Organizations
- Alternative Dispute Resolution
- Business Transactions
- > Clinical Trials and Research
- Conflicts of Interest
- > Corporate Compliance Programs
- Facility Operations
- > Fraud and Abuse
- Governance
- > Health Information Exchanges
- Health Information Technology

- Health Plan Contracting
- > Internal Investigations
- Labor and Employment
- Legal Services
- > Long Term Care
- Medical Group Practices
- > Patient Care Policies
- > Patient Safety and Adverse Outcomes
- > Physician Employment
- > Reimbursement
- > Risk Management

The Guide comes complete with a companion CD-ROM which contains all the documents in an electronic .rtf format.



\$174 • Members ISBN 9780769865560 eISBN 9780327185956

\$219 • Non-members ISBN 9780769865577 eISBN 9780327185963

Pub. #28252, hardbound with CD-ROM, 350 pages, © 2013

Antitrust and Healthcare: A Comprehensive Guide

First Edition

Christine L. White. Saralisa C. Brau, and David Marx Jr., authors and editors: David A. Arque, Martin Bienstock, Robert S. Canterman, David Narrow, Joshua H. Soven, and Shoshana Speiser, contributing authors

If you represent clients in the healthcare arena, or are a professional with business interests in this area, Antitrust and Healthcare: A Comprehensive *Guide* is a must-have resource for informing your advice, understanding the inherent risks, opportunities and alternative strategies for effective transactions, and evaluating the antitrust issues associated with marketplace conduct. The accessible Guide covers:

- > Substantive antitrust law
- > Important case-law developments
- > Formal and informal guidance issued by federal and state enforcement

Consult Antitrust and Healthcare for guidance on any of the business activities your clients or organization are likely to be involved with:

- Mergers, acquisitions, and other transactions
- > Joint ventures, provider networks, and other collaborative arrangements including clinically integrated networks and ACOs
- > Pre-merger notification and transaction planning
- Exclusive contracting
- > Medical staff membership, clinical privileges, and peer review activities
- > Trade association and group purchasing activities
- Dominant firm conduct

Additionally Antitrust and Healthcare provides invaluable "practice pointers" to help minimize antitrust risk and more successfully plan and execute business and litigation strategies. The expert authors draw on their significant government enforcement and private sector counseling and litigation experience to provide practical insights for:

- > Pre-merger notification and transaction planning
- > Developing antitrust compliance and "sensitivity training" programs
- Identifying conduct and language that could create antitrust "red flags"
- > The creation, distribution, and use of emails, electronic documents, and other materials
- Antitrust safety zones, defenses, and immunities

Antitrust and Healthcare explains the application of antitrust principles to the different segments of the healthcare industry—including providers and third party payors—and the specific issues they confront.

(See also Healthcare Antitrust FAQ Handbook, p. 5.)



\$169 • Members ISBN 9780769861166 eISBN 9780327175254

\$209 • Non-members ISBN 9780769861173 eISBN 9780327175261

Pub. #27997, softbound with CD-ROM, 800+ pages, © 2013

Enterprise Risk Management Handbook for Healthcare Entities

Second Edition with CD-ROM

Roberta L. Carroll, Editor in Chief; Peggy Nakamura and Rachel V. Rose, Editors; Jessica K. Bae, Ellen Barron, Ellen L. Barton, India K. Brim, Patchin C. Curtis, John R. Evancho, Mark Faccenda, Amanda J. Flanagan, Phyllis F. Granade, Steven O. Grubbs, Daniel G. Hale, Peter J. Hoffman, Mark A. Kadzielski, Christopher N. Kanagawa, Jee-Young Kim, Marilyn Lamar, Eileen Lampe, R. Jeffrey Layne, Dana B. Mehlman, Elizabeth M. Mills, Jennifer C. Monroe, Joshua Moore, Cheryl Camin Murray, Deborah Martin Norcross, Amy B. Norris, Gisele A. Norris, Richard S. Porter, Yvonne K. Puig, Steven M. Puiszis, Emily Rhinehart, Sheila Hagg-Rickert, Fay A. Rozovsky, Joshua I. Rozovsky, Mary S. Schaefer, and Kathryn K. Wire, authors

The Second Edition of this popular Handbook addresses the need for and implementation of a comprehensive risk management process that encompasses the entire enterprise and crosses departmental barriers. Coverage begins with an overview of enterprise risk management (ERM) and its evolution, and goes on to address the structuring of an ERM system, as well as risk financing methods.

The authors delineate how to manage risk in a variety of settings, including:

- Contract management
- Claims management
- > Environmental compliance
- > Human research
- > Peer review and credentialing
- > Due diligence in business transactions
- Consent to treatment
- And numerous others

The publication also includes insight on the impact that electronic health record (EHR) systems, combined with the advent of e-discovery rules, will have on traditional documentation issues.



\$99 • Members ISBN 9780769858050 eISBN 9780327178552

\$129 • Non-members ISBN 9780769858067 eISBN 9780327178569

Pub. #28248, softbound with CD-ROM, 350 pages, © 2012

Healthcare Antitrust FAQ Handbook

First Edition

Mark L. Mattioli, Alexander M. McIntyre, Jr., David M. Narrow, Stephen P. Murphy, Patricia M. Wagner, and Hillary A. Webber

Here is an important resource for anyone needing to understand how antitrust issues impact healthcare organizations. Whether you are in-house counsel with a healthcare organization, a healthcare attorney not generally involved with antitrust issues, or even one more familiar with how issues impact healthcare organizations, you will benefit from this handy guide.

The book employs a practical question-and-answer approach for understanding the antitrust implications for structuring deals in this sector.

The subjects covered include not only the traditional antitrust questions but other topics specific to healthcare, such as:

- Antitrust implications in the peer review and medical staff arena
- > Physician and other healthcare provider networks
- > Sharing healthcare price information

Questions include:

- > When is it permissible to talk to a competitor about merging and what information can be shared?
- > How do federal antitrust agencies determine when to challenge mergers?
- > How can you take advantage of the immunity protection of the Health Quality Improvement Act of 1986 (HCQIA) in credentialing matters?
- > When are exclusive contracts with primary payers permissible?
- > What type of provider network arrangements can avoid per se condemnation?
- > What authority do state attorneys general have to investigate federal antitrust violations?

The questions and answers are bolstered by extensive footnotes for further expanding research into each area of coverage.

(See also Antitrust and Healthcare: A Comprehensive Guide, p. 3.)

www.healthlawyers.org/bookstore



\$169 • Members ISBN 9780769855257 eISBN 9780327174806

\$214 • Non-members ISBN 9780769855240 eISBN 9780327175155

Pub. #26965, hardbound with CD-ROM, 525 pages, © 2012

Medicare Law

Third Edition

Thomas W. Coons, Editor in Chief; Rodney A. Johnson, Emily Jane Cook, John R. Hellow, David W. Hilgers, Elizabeth T. Thomas, Matthew Philip Utech, Kathleen Ann Peterson, Anne W. Hance, Gary Scott Davis, Adam J. Rogers, Donald H. Romano, Robert L. Roth, William T. Mathias, and James F. Flynn, authors

Since the last edition of *Medicare Law*, the rules that govern Medicare have changed substantially, with many changes being driven by the Affordable Care Act. Here are a few of the areas of coverage that have been updated in the latest edition:

- > New or modified payment systems
- > Medicare reimbursement rules, which are tied much closer to the quality of the services delivered
- > The addition of significant Medicare reporting requirements
- Modified billing including new time limits on the filing of claims
- > Strengthening of the fraud and abuse rules
- New payment approaches, such as Accountable Care Organizations, that are being or have been introduced

Comprehensive coverage also includes in-depth examinations of:

- > Payment for hospital services, including PPS and PPS-exempt hospitals
- > The DRG system
- > The urban/rural distinctions
- Outlier payments
- > The physician fee schedule

- Cost reimbursement
- > Prohibited acts under the Anti-Kickback and Stark Laws
- > Administrative and judicial appeals processes
- > The new incentive payment programs

This is the road map to a thorough understanding of Medicare, whether you are just beginning the journey or are continuing to learn about this complex and important aspect of healthcare law.



\$144 • Members ISBN 9780769849560 eISBN 9780327175339

\$179 • Non-members ISBN 9780769849577 eISBN 9780327175346

Pub. #28198, softbound with CD-ROM, 350 pages, © 2012

Pharmaceutical and Medical Device Compliance Manual

First Edition

Kathleen M. Boozang and Simone Handler-Hutchinson, Editors: Bret A. Campbell, Suiata Daval, Michael Andre Donnella, Katie Rose Fink, Brett R. Friedman, Gary F. Giampetruzzi, Christopher R. Hall, Patrick M. Hromisin, Elizabeth H. Kim, Daniel A. Kracov, Bruce A. Levy, Ann E. Lewis, Benjamin S. Martin, Joseph W. Metro, Lewis Morris, Kiaema R. Reid, Linda Pissott Reig, Margaret Renner, Mary Riordan, Lynn Shapiro Snyder, Brian Tretick, Robert E. Wanerman, and Mara E. Zazzali-Hogan, authors

Since 1996 the federal government has strengthened its efforts to detect and prevent fraud and abuse in healthcare. This recently published Manual is your key to effectively protecting companies from investigation and prosecution.

The publication is a joint project of the Center for Health & Pharmaceutical Law & Policy at Seton Hall University School of Law, the Food and Drug Law Institute, and the American Health Lawyers Association.

The Manual offers an in-depth overview of the federal and state enforcement agencies that are responsible for investigating and resolving violations of the law by healthcare entities, with an emphasis on pharmaceutical and medical device companies. Coverage includes:

- > The federal Anti-Kickback Statute and the False Claims Act
- Promotion of off-label uses for drugs and reimbursement for prescription drugs and medical devices
- > Distinctions between manufacturers' lawful dissemination of scientific information, and the unlawful promotion of off-label usage
- > The Foreign Corrupt Practices Act
- > Implications of extra-territorial reach outside the United States
- Prescription drug price regulations

This Manual is a must-have for anyone involved in building a compliance program: health and life sciences attorneys, compliance officers, and other professionals in the industry.

(See also Healthcare Compliance Legal Issues Manual, Third Edition, p. 18.)





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\$209 • Non-members ISBN 9781422461914 eISBN 9780327180678

Pub. #26965, softbound with CD-ROM, 800 pages, © 2012

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Representing Physicians Handbook

Third Edition

Michael F. Schaff, Task Force Chair; Glenn P. Prives, Coordinating Editor; Bradford E. Adatto, Steven R. Antico, Todd R. Bartos, Philip F. Berg, Brian C. Betner, Ann M. Bittinger, Andrew E. Blustein, Mark A. Bonanno, Steven J. Chananie, Nora A. Colangelo, Kathleen L. DeBruhl, Richard E. Gardner III, Nicholas J. Giampetro, Peter A. Greenbaum, Rick L. Hindmand, David J. Hyman, Bernard E. Jacques, Kimberly Kempton-Serra, Tara Kepler, Mark S. Kopson, Alyson M. Leone, David T. Lewis, Kim Harvey Looney, Rolf E. Lowe, Theresamarie Mantese, Jay A. Martus, Jeremy N. Miller, Gregory M. Nowakowski, Mark W. Peters, Cynthia Y. Reisz, Todd A. Rodriguez, David L. Rogers, Stephanie A. Roth, Joseph Rugg, Gary S. Sastow, James W. Saxton, Andrew Stathopulos, Jennifer Pearson Taylor, Rhonda Teitelbaum, Mark R, Thompson, and Sidney S, Welch, authors

The world of physician practice continues to evolve, as do the complexities facing both physicians and the attorneys who represent them. With the advent of healthcare reform, the increased consolidation of medical practices, and ownership by physicians of ancillary services, a greater understanding of the issues impacting solo and small practices is more and more vital.

The latest edition of this popular handbook thoroughly addresses:

- > The need to understand the Stark regulations
- Compliance issues
- Business and reimbursement
- > The growing effort by state and federal government agencies to attack fraud and abuse
- > And many other areas

Summary Table of Contents

- > Regulatory Issues Affecting Physicians
- Telemedicine
- > Employment Agreements
- > Life Cycle of Association: The Buy-In and the Buy-Out
- > Tax Principles Concerning Buy-Outs and Related Post-Withdrawal Compensation Issues
- > Practice Breakups and Physician Departures
- > Physician/Hospital Relationships
- Malpractice Insurance and Risk Management

- > Physician Joint Ventures
- > The Sale and Purchase of a Medical Practice
- > Hospital-Based Physician Representation
- > Use of Non-Competition Covenants in Physician Employment Relationships
- > Compliance, Compliance Plan, and Process for the Physician Practice
- Non-Physician Practitioners
- > Physician Ancillary Services
- > Physician Recruitment Agreements
- Concierge Medicine

(See also Physician Recruitment and Compensation Arrangements Practice Guide, Third Edition, p. 22.)



\$124 • Members ISBN 9780327175216. with CD-ROM eISBN 9780769860954

\$159 • Non-members ISBN 9780327175223, with CD-ROM eISBN 9780769860961

Pub. # 27755, softbound with CD-ROM, © 2013

Clinical Research Practice Guide

Second Edition

R. Harold McCard, Coordinating Editor; Melissa L. Markey, David S. Weinstock, and Jamie K. Wolszon, Monica R. Chmielewski, M. Leeann Habte, Jonathan M. Holda, E. Scott Johnson, Christopher F. Lonegro, Aaron J. Rabinowitz, Sarah E. Swank, Lawrence W. Vernaglia, and Torrey K. Young, authors

With this important book, those who represent healthcare entities will gain insight into the growing interrelationship between health law and life sciences, as well as the growing risks and compliance issues facing clients involved in this complex area. The Second Edition of the popular Practice Guide is extensively enhanced and updated with coverage of:

- Changes to HIPAA that affect research and IRBs
- New Food and Drug Administration
 New requirements for group guidances and finalization of draft
- > Changes to patent law due to the America Invents Act
- > HITECH and enhanced coverage of the Security Rule
- health plans and health insurers to cover routine patient costs in an approved clinical trial

Comprehensive coverage in the Clinical Research Practice Guide is both analytical and practical, with thorough treatment of:

- > The development of human subject protections
- > The federal approval process for pharmaceuticals, medical devices, and biologics > Information management, including the sources
- > The responsibility for regulatory oversight and investigations, with a discussion of which agency in the U.S. Department of Health and Human Services has responsibility for ensuring compliance
- > Intellectual property considerations, including an extensive discussion of the basics
- for human subject protection: the Federal Common Rule, FDA Guidance, and HIPAA
- Insurance payments for clinical trial services, whether through private insurance or federal reimbursement

(See also Institutional Review Boards: A Primer, Second Edition, p. 20.)

Fraud & Abuse Investigations Handbook for the Healthcare Industry

> COMING FALL 2013

Robert A. Griffith and Paul W. Shaw

This Handbook is designed to provide healthcare administrators, executives, medical practice directors and managers as well as attorneys, with a broad overview of healthcare fraud investigations.

The authors' discussion is supplemented with a comprehensive set of sample government documents, including subpoenas and search warrants, as well as helpful letters and memoranda generated by experienced healthcare fraud and abuse defense attorneys. Understanding the powers, procedures, and remedies available to investigative and law enforcement agencies is critical for healthcare industry executives, managers, and attorneys who find themselves the focus of such investigations.

(See also Legal Issues in Healthcare Fraud and Abuse, Fourth Edition, p. 21.)

> **NEW** IN 2013

> COMING FALL 2013

HIPAA/HITECH Handbook

First Edition

The final regulations governing HIPAA and HITECH are out, and the compliance date is approaching quickly. This is the ideal guide for understanding how the laws have evolved and for advising your clients. Coverage includes:

- > The original HIPAA regulations
- > HITECH Act Privacy provisions and rulemaking
- Modifications to HIPAA Privacy, Security, and Enforcement Rules
- Includes valuable practice tools such as sample Business Associate Agreements, sample privacy practice notices, authorizations, policies, and training materials

This ${\it Handbook}$ is the all-in-one resource that you need to keep up with HIPAA/HITECH compliance.

> COMING FALL 2013

Peer Review Hearing Guidebook

Second Edition with CD-ROM

S. Allan Adelman and Ann O'Connell, Co-Editors and authors

Peer Review Hearing Guidebook focuses on the peer review hearing process, including steps that should be taken long before a medical staff hearing is contemplated. This is a critical resource that will help you be sure that all necessary procedures are in place to facilitate an effective and fair hearing.

The practical new Guidebook includes:

- > Coverage of all of the legal issues involved in peer review hearings
- > Practical steps for improving the peer review and hearing processes
- A companion CD-ROM that provides sample forms, checklists, bylaws, and fair hearing provisions—customizable for individual clients
- A survey of statutes, regulations, and cases from all 50 states relating to the right to and conduct of peer review hearings

(See also Peer Review Guidebook, Fourth Edition, p. 22.)



\$144 • Members ISBN 9780769846491 eISBN 9780327174981

\$179 • Non-members ISBN 9780769846507 eISBN 9780327174998

Pub. #28190, softbound with CD-ROM, 325 pages, © 2012

The ACO Handbook, A Guide to Accountable Care Organizations

First Edition with CD-ROM

Peter A. Pavarini, Charlene L. McGinty, Michael F. Schaff, Editors; Thomas E. Bartrum, Elisabeth Belmont, Rudolf M. Blumentritt, Mark W. Browne, Timothy J. Cahill, Lauren N. Haley, Robert G. Homchick, Travis F. Jackson, Marilyn Lamar, Alyson M. Leone, Nathan L. Lutz, Barbara L. Miltenberger, Kimberly A. Mobley, Jan E. Murray, David R. Pearl, Glenn P. Prives, Toby G. Singer, Harvey M. Tettlebaum, Danielle L. Trostorff, John R. Washlick, authors

It is the importance of accountable care organizations (ACOs), as much as the uncertainty about their future, that makes *The ACO Handbook: A Guide to Accountable Care Organizations* necessary for those grappling with the changes brought about by healthcare reform. The contributors to this *Handbook* are among the best professionals in America today who are seriously considering what it will take to succeed under the new healthcare environment. Their astute observations about the legal issues, both novel and familiar, likely to be encountered by those contemplating ACO development will be useful to the reader no matter what role these organizations ultimately play in the reformed U.S. healthcare system.

The authors begin with a discussion of the importance of this new model, review the integration models used by hospitals and physicians prior to enactment of the PPACA, and continue with examinations of issues such as cost containment as envisioned in the "Medical Home," as well as waivers by the federal government of aspects of the Stark Law, the Anti-Kickback Statute, and certain provisions of the Civil Monetary Penalties Law.

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> New edition Fall 2013

\$324 • Members ISBN 9781422496558

\$374 • Non-members ISBN 9781422496565

Pub. #26742, softbound, 3 volumes with current supplement, 6,000 pages, © 2011

AHLA's Federal Healthcare **Laws & Regulations**

2011 - 2012 Edition with CD-ROM and 2013 Supplement

William W. Horton, Editor; W. Scott Hardy, Alan M. Kirschenbaum, Arthur N. Lerner, Patricia A. Marcus, R. Harold McCard, John A. Meyers, Paul W. Shaw, Donald B. Stewart, and Judith A. Waltz, Editorial Advisory Board

Federal Healthcare Laws & Regulations from AHLA is a comprehensive three-volume compilation that incorporates the most significant and timely federal statutes and regulations for the healthcare practitioner. It includes:

- > The Affordable Care Act and the many new regulations that accompany it
- > E-prescribing
- > Enhanced enrollment requirements
- > The HIT certification program
- > Health insurance reform requirements for individual and group markets
- > The Stark Law
- > The HIPAA Privacy and Security Standards
- > Key regulations governing CMS and the Office of Inspector General
- > Rules and regulations on many other critical aspects of your healthcare law

A fully searchable CD-ROM allows you to research more efficiently and copy and paste the text of statutes and regulations easily into your documents.

Volume I

Selected Sections from the United States Code Service

Title 5 Government Organizations and Employees

Title 15 Commerce and Trade

Title 18 Crimes and Criminal Procedure

Title 21 Food and Drugs

Title 26 Internal Revenue Code

Title 29 Labor

Title 31 Money and Finance

Title 35 Patents

Title 38 Veterans' Benefits

Title 42 The Public Health and Welfare

Volume II

Selected Sections from the Code of Federal Regulations

Title 5 Administrative Personnel

Title 10 Energy

Title 16 Commercial Practices

Title 20 Employees' Benefits

Title 21 Food and Drugs

Title 24 Housing and Urban Development

Title 26 Internal Revenue

Title 29 Labor

Title 42 Public Health (through Part 412)

Volume III

Selected Sections from the Code of Federal Regulations

Title 42 Public Health [Part 413 - 1008]

Title 45 Public Welfare

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CD-ROM

The companion CD-ROM contains the complete contents of the 3 volumes in a fully searchable Folio format



\$124 • Members ISBN 9781422461839 eISBN 9780327174011

\$139 • Non-members ISBN 9781422461846 eISBN 9780327174134

Pub. #26900, softbound with 2011 supplement and CD-ROM, 280 pages, © 2009

Ambulatory Surgery Centers: Legal and Regulatory Issues

Fourth Edition with 2011 Supplement and CD-ROM

Scott Becker, Sarah Abraham Chacko, Ronald E. Lundeen, Jr., Elissa Koch Moore, Melissa Szabad, Gretchen Heinze Townshend, and Amber McGraw Walsh

This publication addresses the unique nature of ASCs, emphasizing their physical and organizational separation from other providers, regardless of whether they are owned by a hospital, a physician practice, or other entity. This revised and updated edition focuses on current issues for ASCs, and offers practical and useful guidance for those involved in giving legal advice to them. Coverage includes: key trends and tensions facing ASCs, such as the points of conflict that often arise between ASCs, hospitals, and physicians; Medicare and Medicaid fraud and abuse concerns, tax exemption and other tax-related issues, and the safe harbors for ASCs; relevant Stark issues, as well as the impact of state self-referral laws; and antitrust considerations for ASCs that face often intense competition.



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\$164 • Non-members ISBN 9781422457795

Pub. #26837, softbound, 110 pages, © 2009

Corporate Governance Implications of Nonprofit Executive Compensation

First Edition with CD-ROM

Douglas K. Anning, John B. Beard, Ralph DeJong, Susan G. Duffy, Stuart Harvey, Marci Rose Levine, Karen B. McAfee, Susan Schalla, Thomas C. Schroeder, and Michael J. Stewart

This publication discusses the need for a proper governance process for the approval and implementation of executive compensation programs in nonprofit healthcare organizations. It also focuses on the federal tax concepts and guidance applicable to executive compensation paid by tax-exempt healthcare providers; recent Congressional, IRS and state-level inquiries, compliance initiatives and audits; the use of comparability data and expert opinion in building a credible governance process; governance structure and policies; and reporting and disclosure of executive compensation.

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\$139 • Non-members ISBN 9781422495292 eISBN 9780327174950

Pub. #28156, softbound with 2013 supplement, 150 pages, © 2011

Data Breach Notification Laws: A Fifty State Survey

First Edition with 2013 Supplement

Jonathan M. Joseph

The risk of a data breach has increased tremendously in recent years. While the U.S. Congress has enacted breach notification requirements in a number of Acts, data breach concerns are not limited to federal law. This is due to actual breaches of state information systems, and has led state legislatures to enact an array of data breach notification laws.

This publication is a guide to existing state laws, and includes selected statutes for a number of states to illustrate not only the approach that larger states have taken, but also to highlight some of the more unusual approaches that some states have followed.

Highlights include:

- > A fifty state survey of data breach notification statutes
- > The text for the relevant act in CA, NY, IL, TX, FL, MA, MD, MI, NH, NJ, NC, WV, and WI
- > Sample data breach notification to consumers, reporting forms, sample letter to a state Attorney General, and breach notification requirements for the Commonwealth of Virginia

The 2013 Supplement brings the information in this publication up to date with changes enacted in numerous states and also includes additional sample notice letters and forms.



\$164 • Members ISBN 9781422491157

\$194 • Non-members ISBN 9781422491164

Pub. #28007. loose-leaf with CD-ROM, 450 pages, © 2010

Deciphering Codes: Fraud & Abuse for Coders and Coding Issues for Healthcare Lawyers

First Edition with CD-ROM

Rhonda Buckholtz and Robert A. Pelaia, Project Leaders; Brad Ericson and Renee Dustman, Editors; Katherine Abel, Nicole Benjamin, Richard J. Brooderson, Rhonda Buckholtz, Gregory A. Chaires, Julie E. Chicoine, Shelly Cronin, Kerin Draak, Stephanie G. Ellis, Brad Ericson, Amy E. Fouts, Michael A. Gardner, Nate Gilmer, Deborah Grider, JoAnn M. Guerrero, Jillian Harrington, Raemarie Jimenez, Jodi B. Laurence, Terry Leone, Kelly Loya, Theresamarie Mantese, Jonnie Massey, Robert E. Mazer, Leslie Murphy, Gregory M. Nowakowski, Christopher A. Parrella, Abby Pendleton, Liston E. Radney III, David L. Rogers, Donna SanGiovanni, Harry R. Silver, Kevin Solinsky, and

This unique publication is designed to help coders and attorneys understand and navigate the complex intersection of healthcare coding and the law. This valuable manual discusses the nuances of coding, why proper coding is essential for healthcare facilities and professionals, and the legal implications of improper coding.

It covers the various sources for codes, provides an overview of the applicable fraud & abuse statutes and regulations, and then discusses ten specific healthcare settings where coding is a critical element. The importance of a detailed compliance plan for coding is discussed throughout the book, as are cases brought by federal and state governments against healthcare providers for improper coding. Also included is a searchable CD-ROM containing the full text of the manual with links to selected cases, statutes, and regulations.



\$174 • Members ISBN 9781422443156 eISBN 9780327175292

\$219 • Non-members ISBN 9781422443163 eISBN 9780327175308

Pub. #27642, hardbound with 2013 softbound supplement, 686 pages,© 2011

False Claims Act & The Healthcare Industry: **Counseling & Litigation**

Second Edition with 2013 Cumulative Supplement

Robert S. Salcido

Significant events have occurred regarding the government's enforcement and administration of the False Claims Act (FCA) in the last few years.

In 2012, the Department of Justice announced that since the FCA was substantially amended in 1986, it had recovered more than \$30 billion under the FCA, and in 2012 it recovered nearly \$5 billion, of which \$3 billion was from health-related FCA cases.

With the stakes this high, professionals involved in this area will benefit from this comprehensive two volume work. Coverage in the 2013 supplement includes:

- > Actions alleging a violation of the Anti-Kickback statute and Stark Law
- > Important defenses the courts have applied to dismiss false claim actions
- > Dismissing FCA actions under the FCA public disclosure jurisdictional bar
- > Whether the plaintiff can establish that the defendant retaliated against the plaintiff for investigating fraudulent conduct
- > Whether the tolling provisions of the FCA apply when the United States declines to intervene in a gui tam action

(See also Legal Issues in Healthcare Fraud and Abuse, Fourth Edition, p. 21.)



\$189 • Members ISBN 9781422457733

\$229 • Non-members ISBN 9781422457740

Pub. #26832, softbound with CD-ROM, 1,300+ pages,

Fifty State Survey of Certificate of Need and **Licensure: Nursing Homes, Assisted Living,** Home Health, and Hospice

First Edition with CD-ROM

Ari J. Markenson and Carrie K. Rabbitt, Editors

This publication is designed to provide attorneys and managers in the long term care, sub-acute and post-acute care industries with a detailed overview of the legal and regulatory landscape for obtaining certificate of need and/ or licensure for nursing homes, assisted living facilities, home, health, and hospice services in each of the fifty states and the District of Columbia.

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Pub. #26940, softbound with CD-ROM, 590 pages, © 2011

Fundamentals of Health Law

Fifth Edition with CD-ROM

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This edition covers the basic issues of health law practice, from patient to facility issues, from permits and regulation issues to compliance and investigation issues, and includes issues raised by new laws, regulations, and guidelines promulgated since the Fourth Edition, including the Affordable Care Act (ACA).

This publication covers fundamental legal principles and issues to assist:

- New practitioners or experienced attorneys entering their first years of health-law practice
- Professors of health law searching for a comprehensive text for their students
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The Fundamentals of Life Sciences Law: Drugs, Devices and Biotech

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This publication thoroughly covers the fundamental legal principles and issues that new practitioners or experienced attorneys will face as they begin to get a grasp on the intricacies of life science practice, and that seasoned veterans of health law will find to be a helpful introduction and reference. The companion CD-ROM contains the full text of the book as well as links to the full text of most statutes and cases referenced.



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Health Plans Contracting Handbook: A Guide for Payors and Providers

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This publication traces the managed care contracting process from preparing to negotiate the contract, to formation and implementation, to termination issues. It identifies key questions typically encountered in preparing such agreements with a perspective that incorporates the current environmental challenges confronting managed care organizations. All the sample clauses are included on the CD-ROM, so you can customize and create your own contracts.



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David A. Lins

Healthcare Capital Finance explores the impact of the credit crisis on the healthcare industry, particularly on nonprofit hospitals. It provides a detailed description of finance alternatives for for-profit and nonprofit healthcare providers including the pros and cons of obtaining bank loans, selling stock to raise capital, issuing tax-exempt bonds, and other financing mechanisms common in the healthcare industry. The legal underpinnings of these options are detailed to provide a frame of reference for evaluating them, along with a list of critical questions an entity needs to consider when pursuing each type of financing.

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Healthcare Compliance Legal Issues Manual

Third Edition with CD-ROM

Harry R. Silver and Cynthia F. Wisner, Editors; Amy Bailey-Muckler, Douglas A. Blair, Elizabeth Carder-Thompson, Thomas S. Crane, Gerald "Jud" E. DeLoss, Andrew A. Dick, Gerald M. Griffith, Kenneth E. Hooper, Gabriel L. Imperato, Louise M. Joy, Richard G. Korman, Ronald H. Levine, Melissa L. Markey, Sandra Park, Robert A. Pelaia, Mary Romine, Albert W. Shay, E. John Steren, Paul Sheives, and Howard J. Young, authors

The Manual addresses important topics such as what a compliance program is, how to conduct internal investigations, audit basics, what to consider prior to deciding on repayments and disclosures, substantive overviews of the False Claims Act, the Stark and Anti-Kickback Laws, HIPAA privacy and security, issues in life sciences entities, tax compliance, and many others. Coverage includes:

- Impact of the creation of RACs, ZPICs, and other contractors with audit and enforcement powers
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- ➤ Analysis of the fraud and abuse provisions in the Health Reform statute
- > Changes to the Federal Sentencing Guidelines
- ➤ A searchable CD-ROM containing the full text of the *Manual* with links to selected cases, statutes, and regulations

(See also Pharmaceutical and Medical Device Compliance Manual, First Edition, p. 7.)



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Healthcare Entity Bylaws and Related Documents: Navigating the Medical Staff/ Healthcare Entity Relationship

Third Edition with CD-ROM

Karen S. Rieger and Eric S. Fisher

This practice guide provides an excellent framework for drafting bylaws that will establish an appropriate legal and professional relationship between the medical staff and the healthcare entity. Highlights Include:

- > An overview of basic statutory, regulatory, and accreditation matters
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- > Discussion of the nature of medical staff appointment, procedures for determining clinical privileges, and fair hearing procedures
- > Companion CD-ROM with sample bylaw language, so that you can create comprehensive medical staff bylaws and related documents

(See also Peer Review Hearing Guidebook, Second Edition, p. 10.)



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Healthcare Labor and Employment Practice Guide

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Bruce I. Petrie, Jr., Lee P. Geiger, and Lisa J. Caldemeyer

The Healthcare Labor and Employment Practice Guide explains the relationship between the management of healthcare facilities and the employees who deliver care every day. This Practice Guide is designed to help lawyers and non-lawyers navigate the varied and complex issues that affect the healthcare workplace.

Coverage includes:

- > Overview of union representation and collective bargaining
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Healthcare Finance: A Primer

Second Edition with CD-ROM

Deborah Gordon

For those involved with the healthcare industry, an understanding of the underlying principles of healthcare finance is a must.

This publication addresses all the basics, from a discussion of the particular needs of various types of healthcare entities, to specific financial arrangements and the attending documents that are integral to them.

In addition, it includes sample documents for various types of loans, and sample representations and warranties for life sciences companies and healthcare facilities. The companion CD-ROM contains the full text of the sample documents so you can customize them for use with your clients.



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Institutional Review Boards: A Primer

Second Edition with CD-ROM

Teresa A. Williams, Richard G. Korman, Janet M. Lis, Melinda G. Murray, Kate Bowen, Amy L. Bradshaw, Tara R. Cowell, Amy K. Dow, Kimberly H. Gillespie, Jennifer R. Henderson, Marta J. Hoffman, Veronica A. Marsich, Tamara J. O'Black, Kay M. Perry, Carol A. Poindexter, Stacey A. Ries, Martha C. Romney, Jennifer Sharp, Sarah Shulman Swank, Alexandra Trinkoff, Leah A. Voigt, and Catherine M. With

The expanded second edition of Institutional Review Boards: A Primer outlines the regulatory requirements and legal challenges associated with the evolving area of human subject research, and presents a thorough discussion of the role that institutional review boards serve in this area. This useful guide not only explains the difference between the various regulations that govern human subject research, but it also details the steps to take to set up an institutional review board that can adequately perform its role.

Also included is a searchable CD-ROM that contains the full text of the guide with valuable forms and checklists in Microsoft Word format

(See also Clinical Research Practice Guide, Second Edition, p. 9.)



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The Law of Health Information Technology

First Edition with CD-ROM

Gary L. Kaplan

This publication provides a road map to health information technology (HIT) and its challenges. The ever-evolving world of HIT requires a new way of planning for subjects as disparate as delivery of healthcare, retention of records for standard business reasons, and preparation for litigation. Successful HIT projects necessitate coordination between four critical constituencies: medical, business, technical, and legal. This practice guide delineates many of the considerations that health systems and other providers face today, and offers detailed guidance on complying with laws and regulations concerning privacy, security, copyright infringement, as well as marketing and advertising rules.

Highlights include:

- > Guidance on how to avoid the pitfalls of negotiating for new
- > In-depth discussion of HIPAA, HITECH, and Red Flag Rules, as well as their impact on the healthcare arena
- > The effect of HIT on telemedicine, electronic discovery, and the rules that govern the Internet and social media
- > A searchable CD-ROM containing the full text of the practice guide with valuable forms in Microsoft Word format

(See also HIPAA/HITECH Handbook First Edition, p. 10.)



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Legal Issues in Healthcare Fraud and Abuse: Navigating the Uncertainties

Fourth Edition with 2013 Supplement

David E. Matyas, Carrie Valiant, Jason Eric Christ, and Anjali N.C. Downs

The fight against fraud in the healthcare industry will increase in intensity and sophistication in the 21st century. This bestselling road map describes the legal theories governments use to identify and eliminate fraud in healthcare.

Highlights include:

- > A thorough review of governmental enforcement entities including the Department of Justice, the Department of Health and Human Services, as well as other federal agencies, state governments, and private payers
- > Discussion of major laws such as the Anti-Kickback statute, the federal physician self-referral prohibitions (as well as the applicable safe harbors), the False Claims Act, and the administrative sanctions that are available to
- > An overview of state counterparts to the federal laws addressing selfreferrals, anti-kickback issues, false claims, other statutory authorities, and private initiatives

(See also False Claims Act, Second Edition, p. 15.)



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The Medical & Healthcare Facility Lease: **Legal and Business Handbook**

First Edition with CD-ROM

Gregory G. Gosfield

This publication on healthcare facility leases covers the basics such as the important distinctions between contract law and the law governing leases, contracts that precede the lease agreement, the provisions that create the business positions for the respective parties, and advanced issues that apply specifically to healthcare facility leases. The author's continuing theme throughout the book is the motivations and goals of the key parties, including not only the landlord and tenant, but also the landlord's mortgagee, the working capital loan lender, and the subtenant. This method reveals the underlying dynamics of the parties negotiations, their concerns and the source of same, and the resolution of these issues.



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Peer Review Guidebook

Fourth Edition with CD-ROM

Daniel Mulholland, Lauren M. Massucci, and Charles J. Chulack, Editors

Peer Review Guidebook is a comprehensive resource for understanding the peer review process and disciplinary proceedings involving physicians. The fourth edition contains information about the new Joint Commission standards on Focused Professional Practice Evaluation and Ongoing Professional Practice Evaluation, a discussion of the Patient Safety and Quality Improvement Act, as well as the latest from the National Practitioner Data Bank. Also included is a searchable CD-ROM containing the full text of the publication with links to selected cases, statutes, and regulations.

(See also Peer Review Hearing Guidebook, Second Edition, p. 10.)



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Pub. #26727, softbound with CD-ROM, 1,200 pages, ©2010

Physician Recruitment and Compensation Arrangements Practice Guide

Third Edition with CD-ROM

Gerald M. Griffith

This Practice Guide offers expert guidance in the complex area of physician recruitment and retention by exempt organizations. It addresses the three most critical elements impacted by physician recruitment and compensation: the Medicare and Medicaid Anti-Kickback Statute, the Stark Law, and federal tax-exemption rules and implications for tax-exempt entities. These issues are analyzed primarily as to incentives and payments made directly and indirectly by exempt organizations.

Summary Table of Contents

- > Related Tax and Non-Tax Topics
- > Exemption Standards
- > Physician Compensation Packages > Other Physician Recruitment and for Tax-Exempt Healthcare Organizations
- > Impact of the Stark Law and Anti-Kickback Statute on Compensation >
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Practical Guidance for Patient Safety Organization Implementation

First Edition with CD-ROM

Rebecca F. Cady, Editor; Anne M. Murphy, Susan Wood O'Leary, Mary Anne Hilliard, Ronni P. Solomon, Maria T. Currier, Reetu Dua, Jose I. Fernandez, authors

This publication tackles the Patient Safety Organization (PSO) law and how it can be used to positively impact patient safety in healthcare organizations. It provides the history behind the adverse event reporting movement, offering an overview of previous efforts in patient safety and adverse event analysis. It also discusses the nature of PSOs, and why healthcare organizations should be part of one, providing a detailed survey of the legal, reimbursement, and accreditation considerations that impact an organization's decision to become a PSO or participate in one. Finally, it analyzes the practical aspects of how healthcare organizations can set up their own PSO in accordance with the applicable law.



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Stark Final Regulations: A Comprehensive Analysis of Key Issues and Practical Guide Fourth Edition with Supplement

Charles B. Oppenheim

This fourth edition of the Stark Final Regulations monograph addresses the legal effect of Phase III of the "Final" regulations, which completes the formal rule-making process. Written by Charles B. Oppenheim, a leading expert in the interpretation and application of Stark law, this publication provides practical guidance for advising clients on complying with the current iteration of the regulations, as well as a look at what future direction the Stark regimen might take.

(See also Representing Physicians Handbook, Third Edition, p. 8.)

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