

# **Choose LexisNexis® Smart Meeting**

Receive company reports with late-breaking news—executive moves, competitive updates and more—on the company you're meeting with next.

Ensure you're totally prepared for your next business meeting with **just-in-time, mobile-friendly reports** that deliver the latest intelligence that could impact your sales discussions—critical details such as financial results, recent M&A, executive changes and more.

Only LexisNexis® Smart Meeting integrates with Microsoft® Outlook® Calendar—no additional program to open or special steps to remember. Briefing reports are triggered when you, or your support staff, schedule or accept meetings in Microsoft Outlook.

Reports are delivered to your email at the time you request—automatically—so you have updates on any prior company research. With coverage on over 80 million companies and 26,000 news sources, we can help you stay up to date on your customers and prospects.

With LexisNexis Smart Meeting, you'll appear knowledgeable, credible and prepared whenever you meet with clients. Plus:

- Your meeting prep is quick and easy—no extra tasks for you or your support staff
- You stay informed of changes that may have occurred since your initial research
- You save time by automatically receiving reports on companies you meet with; schedule your meetings and report delivery simultaneously through your Outlook Calendar function
- You can prep for meetings on the go! Reports are delivered in a mobile-friendly format to your inbox, so you can review where and when you choose



### Schedule a meeting; trigger your just-in-time update automatically!

LexisNexis Smart Meeting access is integrated with your Microsoft Outlook calendar.

#### Report updates are easy to request

- A Schedule meetings just as you do now, including the attendees' email addresses in the "To" field.
- B LexisNexis Smart Meeting will attempt to match the domain name in the recipient and sender addresses against thousands of LexisNexis stored company domains.

You can manually add company names as well. Click the **Add Companies** button and enter a company name, ticker symbol or LexisNexis® Dossier ID number.

#### Customize your update reports if you choose

Delivery time default is one hour prior to your meeting. Change the delivery time to any time prior to the meeting start. Click the **Report Options** button and choose specific information you want delivered in your report—relevant to your situation with that particular meeting and business relationship.



### Get easy access to LexisNexis Smart Meeting Tools

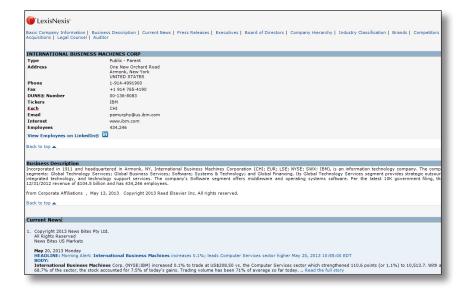
The ribbon across the top of your calendar screen lets you Manage Reports—report archives as well as reports scheduled. Activate reports early if needed! Also quickly edit Preferences. Even conduct research from this ribbon by entering a company name, ticker symbol, etc.

#### Your report arrives when and where you expect it ...

... to your email as you wait for your meeting to begin, the evening before—or whenever you need to prepare.

# LexisNexis Smart Meeting is designed specifically to keep you up to date ...

For more comprehensive profiling of companies and executives to aid your prospecting efforts, LexisNexis Prospect Portfolio delivers in-depth information on more than 80 million companies and 80 million executives, plus valuable list-generation capabilities you can use to uncover new opportunities and win more sales.





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