

- Drive your firm's critical growth strategies ...
- Gain valuable insight in today's changing marketplace ...
- Identify, analyze and act on business opportunities—quickly and with confidence.

atVantage™ business development tools provide you with quick, easy access to critical company, industry, law firm and lawyer intelligence, as well as unmatched legal event trends and analysis. Use powerful profiling, prospecting and tracking capabilities within atVantage to stay on top of business trends and gain the ongoing competitive intelligence you need.

Identify, qualify and prioritize prospects

Create highly targeted prospect lists based on litigation history, transactions and other key criteria aligned with your business objectives.

Uncover opportunities with existing clients

Identify cross-selling opportunities, determine your current share of a client's business, and pinpoint who has the remaining share with detailed legal event trends and analysis.

Stay up-to-date on market and industry trends

Drive successful business development strategies with actionable intelligence that helps you analyze long-term legal trends and identify growing markets.

Your firm can make better informed decisions about investment in existing markets and expansion into new markets.

Monitor your success and track your competition

Employ the most robust and flexible reporting and analytical tools available through regular profile updates.

Monitor your client share at frequent intervals and send the information to others in your firm. Use data to benchmark your market and client share against that of competing firms to help assess the effectiveness of your growth strategies.



atVantage™ Business Development Tools

Go to just one place for all your client development tools and resources

atVantage makes it easy to perform rapid searches focused on specific companies ... or conduct queries based on broader characteristics such as market size or industry. This integrated, Web-based solution aggregates the most complete collection of news, business, executive, financial, public records, litigation, patent prosecution and transactional deal information. atVantage covers 43 million public and private companies and 1,200 industries.

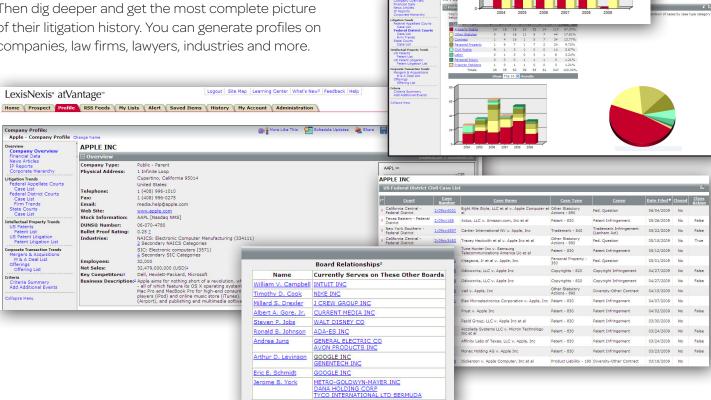
Resources include full-text news stories published over the last two years by 6,000 global publications, plus same-day, full-text news stories from over 85 publications.

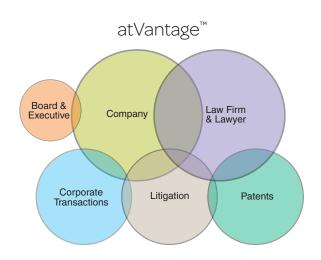
atVantage also connects you with valuable Martindale-Hubbell® attorney information, as well as ExecRelate™ intelligence on directors, executives and their relationships.

With at Vantage, you gain one-point access to comprehensive data that's organized for your specific needs.

Generate profiles

Get an at-a-glance profile of your best prospects. Then dig deeper and get the most complete picture of their litigation history. You can generate profiles on companies, law firms, lawyers, industries and more.





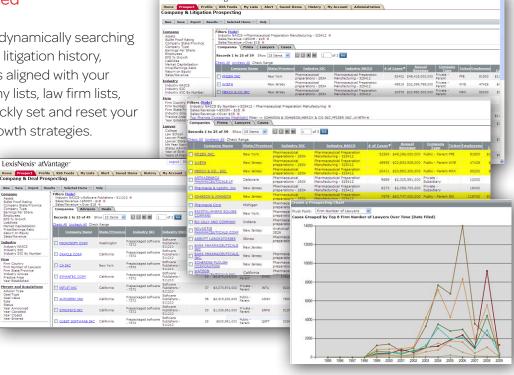
The first row shows the distribution of applications over time, while the second row patent process between the original filing date and the date that an application is p

Applications and Grants	2004	2005	2006	2007	2008	2009	Total
Patent Applications	202	192	295	501	203	3	1396
Granted Patents	123	103	130	155	253	131	895

atVantage™ Business Development Tools

Generate and analyze targeted prospect information

Identify targets of opportunity by dynamically searching combinations of criteria based on litigation history, transactions and other key factors aligned with your business objectives. View company lists, law firm lists, lawyer lists and more. You can quickly set and reset your search criteria to test potential growth strategies.

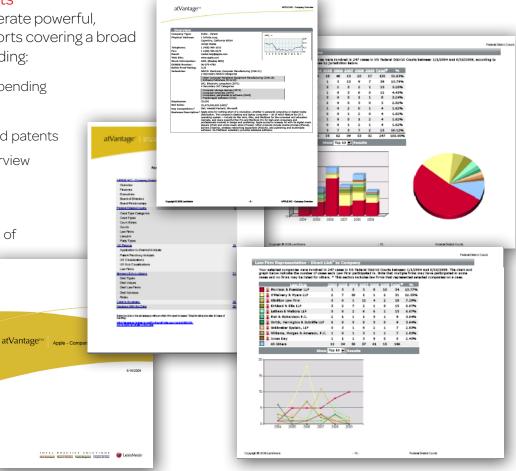


LexisNexis* atVantage

Easily create in-depth reports

In just a few clicks, you can generate powerful, simple-to-follow company reports covering a broad range of vital information, including:

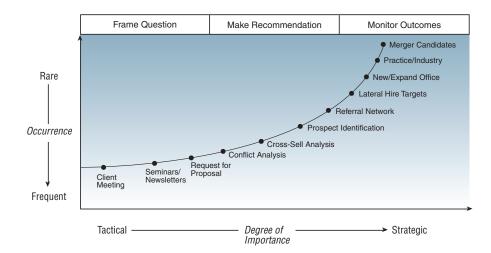
- Litigation summary—past and pending
- Board relationships
- Patent applications and granted patents
- Comprehensive company overview
- Corporate transactions
- In-depth financial information
- Company news from hundreds of trusted sources



atVantage™ Business Development Tools

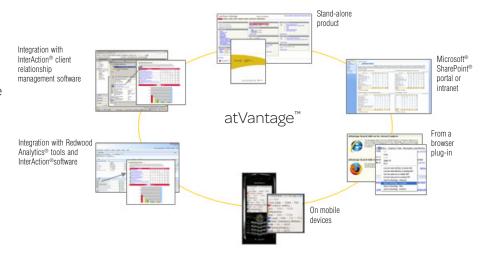
Gain competitive intelligence for your firm's growth strategies

atVantage business development tools provide analytics supporting a range of competitive intelligence activities for your firm's long-term growth.



Access at Vantage your way

You can access at Vantage as a stand-alone product, througha Microsoft® SharePoint® or intranet portal, via a browser plug-in, on mobile devices and through integration with Redwood Analytics® tools and InterAction® software.



Go to www.lexisnexis.com/intelligence to request additional information.

