



“I’m a huge cheerleader for CaseMap. I would not want to practice law without it.”

– *Steve Quinn*
President
Stretz/Quinn

When you’re fiercely focused on one type of work, you tend to get very good at it.

So it is with Stretz/Quinn, a five-attorney Kansas City firm devoted almost exclusively to defending workers’ compensation cases.

After more than 20 years honing attorney and staff skills for one particular specialty, you also get very good at choosing the technology tools that can help you stay so successful.

If you ask the firm’s president and managing partner, Steve Quinn, they’ve also got that part of the business down to a science.

[Read the Full Case Study >](#)

“There’s no doubt, CaseMap has helped us win cases”

Any litigation attorney can tell you: Cases often take a 180° turn based on the tiniest, most obscure detail – the type of minutia that would be almost impossible to uncover without the keenest eyes and most sophisticated technology on the job.

For Quinn, the sophisticated technology of choice is CaseMap® software from LexisNexis®, which acts as a centralized repository for every case detail, even linking those details together visually so attorneys can find connections that might otherwise remain hidden.

According to Quinn, “The biggest thing with CaseMap is being able to find that needle in the haystack.”

In workers’ compensation cases, that needle is quite often unearthed in the office notes from a doctor’s visit.

“Very often what turns our case is the reference a physician may make the day of the injury,” he explained. “Maybe the claimant indicated he had surgery two years ago. We then go on an expedition and lo and behold, it’s the same injury that the claimant kind of forgot to tell us about in his deposition.

“We’re able to run down those records, and then we’ve got a trail that establishes that the claimant either was not forthcoming with us or that the condition was pre-existing.

“The authorized physician may very well tell us, ‘Given this additional information, I don’t think the work injury is the prevailing factor.’”

“CaseMap is the repository of every fact in the case”

Quinn has a motto that he repeatedly stresses to his team to help keep everyone working productively: “Touch it once.”

Client Snapshot



STRETZ/QUINN

Location: Kansas City, Missouri

Customer Profile: Stretz/Quinn is a five-attorney law firm based in Kansas City that is devoted almost exclusively to defending workers’ compensation cases.

Business Situation: Handling workers’ compensation cases required that the firm find a way to manage and make searchable thousands or more pages of medical records that may go back years for every case, a particularly daunting task when you consider that the 5-attorney boutique firm bills out an average of 400 cases every month.

Solution: Stretz/Quinn initially chose CaseMap® case analysis software from LexisNexis® entirely for the purpose of maintaining all those medical records as electronic files. As time passed, though, the firm realized that they could accomplish much more, and much more efficiently, if they broadened their use of CaseMap significantly. According to Steve Quinn, the firm’s president and managing partner, “With the passage of time, it became obvious that virtually every fact should be in CaseMap. If there’s an answer to a claim for compensation, get it in there. If there’s a statement from the claimant, get it in there. If there’s surveillance, get it in there. Whatever it happens to be, if it is a fact, get it in there. I do not want to

duplicate effort. I don’t want my clients paying for duplicate effort. And using CaseMap is one of the ways we avoid that.”

Product Summary: CaseMap case analysis software from LexisNexis® helps law firms of every size collect, categorize and store case details in a centralized repository so every legal team member can maximize case knowledge, see connections they might otherwise miss and better collaborate with colleagues on the case. The newest version, CaseMap 12.1, makes it easier to find and redact private information from case files, send and review emails and even conduct quick searches to learn how to perform specific tasks with CaseMap.

That motto is one of the big reasons he cites for using CaseMap to manage every case detail, no matter how insignificant it may seem at the time.

“We initially used CaseMap mostly as a repository for medical records,” he said. “With the passage of time, it became obvious that virtually every fact should be in CaseMap.

“If there’s an answer to a claim for compensation, get it in there. If there’s a statement from the claimant, get it in there. If there’s surveillance, get it in there.

“Whatever it happens to be, if it is a fact, get it in there.

“I do not want to duplicate effort. I don’t want my clients paying for duplicate effort. And using CaseMap is one of the ways we avoid that.”

“I’m in CaseMap 30, 40 times a day”

According to Quinn, Stretz/Quinn bills out close to 400 cases every month.

With just five attorneys on staff, that kind of case volume requires the small boutique firm to fine-tune and streamline every process to maximize efficiency, a CaseMap specialty.

“CaseMap saves us time and money so that we’re able to handle more cases,” said Quinn.

One way the case organization software has helped is its ability to be tailored to a firm’s needs.

“I don’t know if there are a lot of firms out there that are customizing the daylights out of it, or if they’re going with it straight out of the box, but we were able to customize it in ways that allowed us to be much more efficient.

“Once I figured out how to put the pieces together, it worked very well for us.”

“I highly recommend CaseMap”

As one of the early adopters of CaseMap in the early ‘90s, Quinn knows the software inside and out, including all the ways it makes his life easier.

“I absolutely love the Doc Previewer that will load pages of a document into CaseMap with a specific date,” he said. “It allows me to go through a bunch of medical records, briefly look at them and get them over into CaseMap.”

Then there’s all that time he doesn’t spend searching for specific documents because of CaseMap.

“The biggest thing for us is not having to find that “damn piece of something” in a thousand pages of medical records.

“I don’t have all those records with a bunch of sticky notes all down the side of it to search through.”

Search without sticky notes: Yet another way CaseMap makes life easier for litigation firms.

→ [Read about other CaseMap customer successes.](#)

About LexisNexis Litigation Solutions

The LexisNexis Litigation Solutions portfolio helps law firms and legal departments streamline all phases of the litigation process. For the eDiscovery phase, Lexis® DiscoveryIQ, LexisNexis® Early Data Analyzer, LAW PreDiscovery®, and Concordance® Desktop handle processing and reviewing. CaseMap® covers fact management, while TextMap® helps automate the depositions phase. For jury presentations, TimeMap® is an drag and drop timeline tool, and Sanction pulls shared data from other programs for jury presentation. Learn more about www.lexisnexis.com/litigation.

About LexisNexis

LexisNexis Legal & Professional is a leading global provider of content and technology solutions that enable professionals in legal, corporate, tax, government, academic and non-profit organizations to make informed decisions and achieve better business outcomes. As a digital pioneer, the company was the first to bring legal and business information online with its Lexis® and Nexis® services. Today, LexisNexis Legal & Professional harnesses leading-edge technology and world-class content to help professionals work in faster, easier and more effective ways. Through close collaboration with its customers, the company ensures organizations can leverage its solutions to reduce risk, improve productivity, increase profitability and grow their business. LexisNexis Legal & Professional, which serves customers in more than 175 countries with 10,000 employees worldwide, is part of RELX Group plc, a world-leading provider of information solutions for professional customers across industries.

Learn More >



www.lexisnexis.com/casemap



855.529.0559



The opinions expressed within this case study represent customer opinions. LexisNexis believes this case study experience generally represents the experience found with other similar customer situations. However, each customer will have its own subjective goals and requirements and will subscribe to different combinations of LexisNexis services to suit those specific goals and requirements. This case study may not be deemed to create any warranty or representation that any other customer's experience will be the same as the experience identified herein. LexisNexis uses the customer's trademarks herein with the customer's permission.