TABLE OF CONTENTS

List of Tables and Figures
Foreword
10 Practical Features of this Book

PROLOGUE			
PART I:	STUDYING JURORS		
§ 1-1. § 1-2. § 1-3. § 1-3(a)	KNOWING JURORS Three Jury Epiphanies. The Mystery of Jury Deliberations The Problems of Jury Research The Effects of Deliberating Criticism of Jury Research Designs.		
	THE BIO-PHYSIOLOGY OF A JUROR'S BRAIN: One Juror, Many Minds: How Consciousness <i>Really</i> Works		
\$ 2-1. \$ 2-2. \$ 2-2(a) \$ 2-2(b) \$ 2-3. \$ 2-3(a) \$ 2-3(b) \$ 2-3(c)	THE MIND IS A CRAZY QUILT The Crowd Living in a Juror's Mind How a Juror Becomes Aware of a "Fact." . Brain Facts/Mind Facts . Mind Spinning Juror Listening and Attention Errors . Cognitive Busyness . Juror Listening Errors . Divided Attention Biological Basis for Attention		
§ 3-1. § 3-2. § 3-2(a) § 3-2(b) § 3-2(c) § 3-2(d)	 Short-term Working Memory Long-term Retrievable Memory Homo narrans Person Memory The Generation Effect The Self-Reference Effect Memory Stress Flashbulb Memory Never-Happened Memory Memory After Forty 		

PRACTICAL JURY DYNAMICS

e's
e's
eople
•

TABLE OF CONTENTS

§ 7-2. § 7-3. § 7-4.	Social Perception: What a Juror Sees Is What You Get. Mental Short-Cuts a Juror Uses in Perception The Influence of Juror Categories and Schemas
Chapter 8	A JUROR'S SOCIAL THINKING: HOW A JUROR MAKES SENSE OF THE BEHAVIORS OF <i>OTHER</i> PEOPLE
§ 8-1.	
§ 8-2.	· · · · · · · · · · · · · · · · · · ·
§ 8-3.	
-	Fundamental Attribution Error
-	False Consensus Error
_	False Uniqueness Error
	Attributions of Blame
	Locus of Control
-	Cracked Perceptual Lenses
§ 8-9.	
	(a). Model for Measuring Strength and Extremity of Juror Attitude on Specific Trial Issues
§ 8-10	(b). Voir Dire Question Formats that Elicit Juror Attitude
Chapter 9	THE DILEMMA OF A JUROR'S UN-THINKING TASK
§ 9-1.	<u> </u>
	Controlled Un-Believing
	A Juror's Cognitive Load
§ 9-4.	1
§ 9-4(*
	(b). Prejudice
	-4(b)(1). Activating Prejudice
	-4(b)(2). The Impossibility of Setting Prejudice Aside
§ 9-5.	The Set-it-Aside Agenda
PART IV:	THE EFFECTS OF GROUP DYNAMICS ON A JUROR'S VOTE:
	The Deliberation Myth
Chapter 10	THE WORK OF JURY WORK: WHEN INDIVIDUAL JURORS
\$ 10 1	BECOME A GROUP The Foulty Names of Lymy Deliberations
§ 10-1.	·
§ 10-2.	Changing the Way Jurors Deliberate
§ 10-2	
	2(b). The Geography of Seating Positions
	(c). Why Some Jurors End Up More Equal than Others (d). Deadlock Phobia
_	(e). Five O' Clock Verdicts
_	(f). The Voting-Structure Effect
8 10-2	2(g). What Counts as Evidence?

PRACTICAL JURY DYNAMICS

§ 10-2	2(h). The Toxic Agenda Effect.
§ 10-2 § 10	(i). From List-Makers to Dialogue-Lovers 2(j). Group Memory: Memory Chaos 0-2(j)(1). Jointly Reconstructing the Past 0-2(j)(2). Social Memory Contamination
Chapter 11	SOCIAL VERDICTS (THE RELATIONAL SIDE OF JURY DECISION-MAKING)
§ 11-1. § 11-2. § 11-3. § 11-4.	Symbolic Convergence Theory: Groups and Fantasies Social Opinions Social Cliques Primary Tension and Secondary Tension: What Blocks the Jury's
§ 11-5. § 11-6.	Task? Mars and Venus Deliberate—Gender in the Jury Room Salads, Stews, and Surprising Effects of Juror Diversity
Chapter 12 § 12-1. § 12-2. § 12-3. § 12-4. § 12-5. § 12-6. § 12-7.	EMOTIONAL DELIBERATIONS Emotional Persuasion. Laughing on the Road to a Verdict Effects of Emotion on Juror Mood Emotional Argument Angry Argument: All People Are Afraid of the Anger of Others Emotional Pollution. Groupmood
§ 13-9	THE SHADOW SIDE OF JURY DECISION MAKING Grouphate Social Loafing Missing in Action! Jurors Who Disappear in the Jury Room Toxic Jurors Seizing Speaking Turns What Really Happens When One Juror Leaves the Room Improperly Speculating Ignoring Misconduct of Fellow Jurors The Shadow Side of Jury Leadership (a). The First Act of Inequality (b). Mutiny! Functional Leadership for All The Consensus Disease
Chapter 14 § 14-1. § 14-1 § 14-2. § 14-3. § 14-4.	DECISIONAL REGRET IN THE JURY ROOM Juror Overconfidence (a). Natural Bases of Juror Decision Biases Counterfactual Thinking: Changing the Facts Woulda/Coulda/Shoulda Minefields Why Deliberations Are a Set-Up for Woulda/Coulda/Shoulda Thinking

TABLE OF CONTENTS

§ 14-5.	A Storied Theory of Jury Deliberations
§ 14-6. § 14-7.	Regret Contagion, GroupRegret, and Decisional Avoidance Story Plugs
Chapter 15	STORY-THINKING AND FANTASIES DURING DELIBERATIONS
§ 15-1.	The Storymaking-Mind of a Juror
§ 15-2.	Story Battles in Deliberation.
§ 15-3.	Opening the Jury Room's Door: Making Sense of the Story Battles Storytelling Functions in Deliberations.
§ 15-4. § 15-5.	· ·
, 10 o.	Decision Making.
§ 15-6.	•
	Statements Statements
	6(b). Storying Closing Arguments
	6(c). Story Prompting
Chapter 16	JURY-JOINING
§ 16-1. § 16-2.	
§ 16-2. § 16-3.	
§ 16-4.	<u> </u>
_	(a). General Legal Principals
	(b). Juror Signals of Challengability
§ 16-4	4(c). Template for Walking with a Juror on the Challenge-for-Cause Trail
§ 16.5.	Collaborative Closing Arguments
Chapter 17	OPENING WINDOWS TO THE BLACK BOX OF JURY
Chapter 17	DELIBERATIONS
§ 17-1.	Curing Ignorance about Jurors' Rights
§ 17-2.	Reasons Jurors Think They Shouldn't Communicate with the Judge
§ 17-3.	Gaining An Ear to the Jury Wall
§ 17-4. § 17-5.	Why Jurors Protect Bad Jurors Toxic Bailiffs: The Virus Every Jury Is Exposed To
_	
PART V: T	RIAL CULTURE Moving (Persuasively) Towards Mindful Advocacy
Chapter 18	THINKING UPSIDE DOWN
§ 18-1. § 18-2.	When Jurors Rebut Your Closing. Playing Attention with the Final Act of Jurying
_	
Chapter 19	PAYING ATTENTION TO THE COMPLEX CULTURE OF TRIALS
§ 19-1.	Enculturation: How Jurors Get Sucked Into a Strange System
§ 19-2.	Twenty Stressful Realities of a Juror's Experience

PRACTICAL JURY DYNAMICS

Chapter 20 REDUCING TOXIC TRIAL STRESS

- § 20-1. Avoiding The Helper's Pit.
- § 20-2. Empathy-Driven versus Distress-Driven Advocacy
- § 20-3. Ever Aftering, in Practical Ways
 - § 20-3(a). The Janus Effect

Resources and Tools Browse the Stacks Endcap Gratitudes Who Is the Author? Endnotes Index

LIST OF TABLES AND FIGURES

METHODS USED IN JURY RESEARCH

TABLES

Table 1

Table 2	RESEARCH ON COMMUNICATION DURING JURY DELIBERATIONS
Table 3	EMOTIONS THAT AFFECT JUROR BEHAVIORS OR PERCEPTIONS
Table 4	EXAMPLES OF IMAGINING-INSERTING-INVITING STORYTELLING DURING DELIBERATIONS
Table 5	EXAMPLES OF SEVEN STORY TYPES JURORS TOLD IN DELIBERATION
Table 6	COMMUNICATION INTERVENTIONS TO CREATE COLLABORATIVE JURY CONVERSATIONS
FIGURES	
Figure 1	MODEL OF A JUROR'S INDIVIDUAL PSYCHO-SOCIAL "NOISES" THAT TRIAL EVIDENCE MUST PASS THROUGH IN ORDER TO BE PERCEIVED
Figure 2	MODEL OF CONCEPTS RELEVANT TO THE STUDY OF EMOTIONAL COMMUNICATION DURING JURY DELIBERATIONS
Figure 3	THE EMERGENCE OF ANXIETY DURING JURY DECISION MAKING
Figure 4	EFFECT OF DECISIONAL REGRET ON JURY VERDICTS
Figure 5	MODEL OF SEVEN STORY TYPES SHARED DURING JURY DELIBERATIONS
Figure 6	MODEL OF LEGALLY RELEVANT TOPICS FOR JURY DISCUSSION DURING DELIBERATIVE ARGUMENT
Figure 7	STORIED DELIBERATION MODEL