

## LexisNexis® Total Practice Solutions

Helping you achieve higher levels of excellence in the business and practice of law.



Better service your clients.

Improve productivity.

Grow your practice.

Increase profitability without compromising quality.





LexisNexis® delivers Total Practice Solutions, a unique portfolio of offerings designed for the way you work, in all of the areas that are essential to your success:

- Client Development
  - Research Solutions
    - Practice Management







#### TOTAL PRACTICE SOLUTIONS

### Client Development

- Martindale-Hubbell®
- CourtLink®
- · Public Records
- · News & Business
- Mealey's™

#### Research **Solutions**

- · lexis.com
- · Shepard's
- Matthew Benders
- Michie\*
- · Public Records
- SmartLinx<sup>∞</sup>
- Accurint<sup>®</sup>
- · News & Business
- · The Wall Street Journal Online
- · CourtLink
- · Mealey's

#### **Practice** Management

- Time Matters<sup>3</sup>
- Billing Matters<sup>™</sup>
- HotDocs<sup>o</sup>
- · File & Serve

**Industry-leading networking** and marketing resources to grow your practice

**Exclusive sources vital to** client success

Services and tools proven to improve firm productivity and profitability



Reach your legal peers, consumers and small businesses with efficient, results-driven client development campaigns.

Target new business intelligently and develop cost-effective marketing campaigns.







- Attract potential new clients with Martindale-Hubbell's #1 site on the Web for consumers and businesses—at *lawyers.com*—as well as the legal industry standard for referrals—at *martindale.com*®. Visitors to the 2 sites conduct over 48 million lawyer searches a year.
- Leverage Martindale-Hubbell® Peer Review Ratings™ to further differentiate your credentials as prospective clients search for a lawyer to meet their needs.







Benefit from tailored Martindale-Hubbell online marketing services, including innovative firm Web sites, search engine marketing programs and campaigns designed to bring new client inquiries right to your inbox.





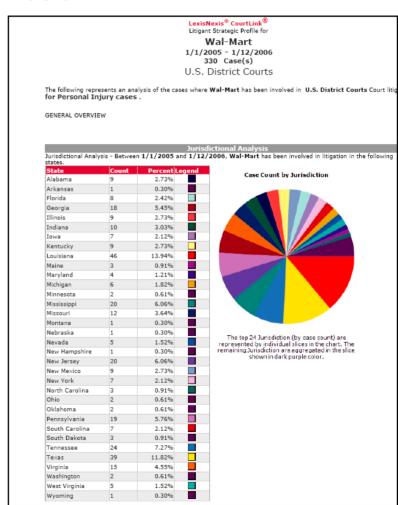
 Access the most up-to-date, comprehensive news information and get the complete picture on clients and top prospects through an unrivaled collection of 20,000 news and business sources—9,000 more sources than the nearest competitor.





# Retain your best clients -- focus on their interests and be aware of new, critical information.

- Be among the first to know when a client or prospect is sued, sometimes even before they know.
- Respond to client needs and issues accordingly by having a complete view of all activities, communications and client matters.





LexisNexis provides access to exclusive content vital to client success.

Be sure your preparation is complete. Zero in on what matters for success.



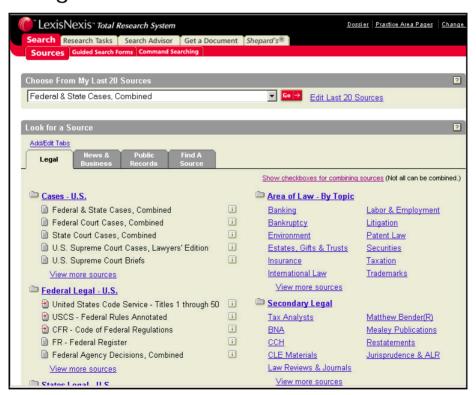


 Validate citations with Shepard's<sup>®</sup>, the premier citation authority— available exclusively from LexisNexis.





From personal injury to bankruptcy to family law, from law reviews and statutes to public records and news, LexisNexis at www.lexis.com is your one-stop source for authoritative and comprehensive legal information.





- Matthew Bender® Make sure your preparation is thorough; access sources that are authoritative, comprehensive, and frequently-cited:
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Nimmer

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- Michie™ Get the law you need with over 700 practice-enhancing titles, 400 custom legal publications, and annotated codes for more than 35 states and territories.
- Mealey Publications Gain insight and analysis from Mealey's Litigation Reports – the news you need, when you need it.









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- The largest collection of case law with headnotes covering the past 20 years.
- Exclusive combination of news and business information:
  - The Wall Street Journal
  - The New York Times
  - Dow Jones News Wire
  - Chicago Tribune

- Financial Times
- The Washington Post
- Marketwatch
- Los Angeles Times

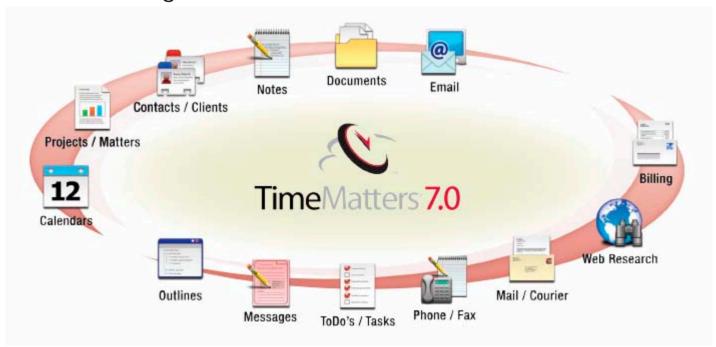
 The most comprehensive collection of public records. Access 3.8 billion public records – 1.8 billion more than leading competitors.





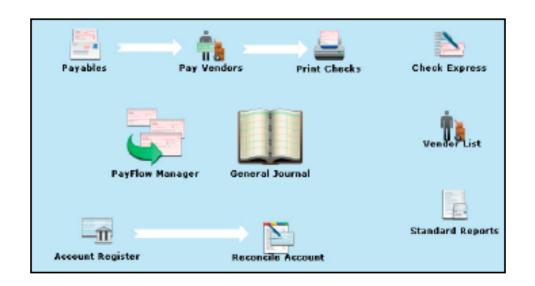


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