

Monday, September 27

5:30 pm - 9:30 pm	Welcome Reception
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Tuesday, September 28

TIME	GENERAL SESSIONS		DEMOS	INNOVATION ROOM
	Room 1	Room 2	Room 3	Room 4
8:00 am - 9:00 am	<i>BREAKFAST</i>			
9:00 am - 9:10 am	Welcome			
9:10 am - 10:00 am	Key Note - Lessons Learned and Where We are Headed			
10:00 am - 10:15 am	Awards Presentation			
10:15 am - 10:30 am	<i>BREAK</i>			
10:30 am - 11:45 am	Executive Panel <i>Moderated by Deb Greening</i>			
11:50 am - 12:40 pm	Managing Through Tough Times		Business Development	
12:45 pm - 1:45 pm	<i>LUNCH</i>			
1:50 pm - 2:40 pm	Enhancing Leverage and Profitability <i>Sponsor Presentation - IntApp</i>	Getting Buy In <i>Client Led</i>	Business Intelligence	Partner Desktop Gaining Feedback
2:45 pm - 3:35 pm	Pricing Strategies and Case Studies <i>Client Panel</i>	How to Measure the Success of the "New Firm"	Reporting	
3:35 pm - 3:55 pm	<i>BREAK</i>			
3:55 pm - 4:45 pm	Using Technology to Support a Better Business Model	Data Warehouse	Matter Planning	
5:30 pm - 9:30 pm	Evening Out - Red Rocks Amphitheater			

Wednesday, September 29

TIME	GENERAL SESSIONS		DEMOS	INNOVATION ROOM
	Room 1	Room 2	Room 3	Room 4
8:00 am - 9:00 am	<i>BREAKFAST</i>			
9:00 am - 9:50 am	Roundtable - Lessons Learned <i>West Coast Firms</i>	Roundtable - Lessons Learned <i>East Coast Firms</i>	Benchmarking	
9:55 am - 10:45 am	GC Presentation	Redwood Profit Inputs	Budgeting	Partner Desktop Gaining Feedback
10:45 am - 11:05 am	<i>BREAK</i>			
11:05 am - 11:55 am	Structuring the Partner Compensation Model	Client Teaming	Matter Planning	
11:55 am - 12:45 pm	International Trends	Finding ROI	BI	
12:45 pm - 1:45 pm	<i>LUNCH</i>			
1:45 pm - 2:35 pm	The Incoming Class	Lexis for Microsoft Office		
2:40 pm - 3:30 pm	Client Analysis	Forecasting and Inventory Management Using BI Tools	Business Development	
3:30 pm - 3:50 pm	<i>BREAK</i>			
3:50 pm - 4:40 pm	Ethical Considerations	Lateral Landscape		

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