

CUSTOMER STORIES

Solari & Stock transforms legal practice with Lexis+ AI™



Background

Michael Solari is a partner at a small law firm that specialises in estate planning, commercial and industrial leasing, and family law. Solari & Stock is led by two partners and a strong team of nine lawyers with a focus on client service. The firm has built a reputation for reliability and responsiveness, primarily through word-of-mouth referrals from satisfied clients. This client-centric approach has been a core differentiator in a competitive legal landscape.

The firm has a rich history of technological adoption across a number of legal functions. This commitment to leveraging technology has allowed them to provide efficient and accurate legal services, ultimately enhancing their client relationships and operational effectiveness.



Challenge

Despite the firm's commitment to client service and technological advancement, they faced challenges in keeping up with the rapidly changing legal landscape. The sheer volume of legal changes made it increasingly difficult for the lawyers to maintain a comprehensive understanding of various practice areas while simultaneously managing their caseloads.

The firm sought a solution that would not only alleviate the pressures of legal research but also enhance the accuracy and speed of their responses to clients. They needed a platform that could streamline the research process, provide timely updates on legal precedents, and support junior lawyers in their professional development. Traditional research methods were taking longer than anticipated and did not provide the firm with the assurance that the information was current or fully addressed the issue.



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MICHAEL SOLARI
PARTNER

SOLARI & STOCK
LAWYERS



LexisNexis®

Solution & Outcomes

The firm decided to adopt Lexis+ AI, a cutting-edge legal research platform designed to meet the needs of modern legal practices. This decision was rooted in their ongoing commitment to innovation and their belief that technology could serve as a powerful enabler of legal service delivery.

The integration of Lexis+ AI has significantly reduced the time lawyers spend on legal research. Michael noted that 'On average Lexis+ AI is saving me one hour per day.'

The platform's advanced search capabilities allow users to quickly access relevant information, generating comprehensive answers and summaries almost instantaneously. This efficiency has enabled the firm to focus on client work rather than getting bogged down in research, allowing them to deliver legal services more promptly and reliably.

One of the standout features of Lexis+ AI is its robust content set, which draws from LexisNexis' extensive legal database. Michael noted that 'The platform provides a high level of confidence in the accuracy of the information retrieved, as it is built on trusted resources. This assurance translates to enhanced confidence when advising clients, knowing that the information is current and relevant.'

Lexis+ AI's ability to cross-reference information and provide contextual insights has transformed the way the firm conducts legal research. Lawyers can now obtain thorough answers to complex legal queries in a fraction of the time it previously took. This functionality is particularly beneficial for junior lawyers who are still developing their research skills, as it serves as a dependable guide while they learn to navigate legal complexities.

The platform also offers capabilities for generating legal precedents and drafting documents. For instance, during a recent project on family constitutions,

Michael tested the platform by requesting a draft. Lexis+ AI provided a comprehensive document that included pertinent clauses and provided suggestions of further clauses which should be considered for inclusion in the document depending on the particular circumstances of the matter. This feature not only saved time but also elevated the quality of the work produced, enabling lawyers to present well-rounded and carefully crafted legal documents.

In a field where staying current with legal changes is crucial, Lexis+ AI serves as an invaluable resource. The platform provides real-time updates and alerts on relevant legal developments, ensuring that the firm remains informed and proactive. This capability is essential for maintaining a competitive edge and ensuring that all legal advice is based on the most up-to-date information.

Lexis+ AI is designed to be user-friendly, which has eased the transition for the firm's lawyers. Training sessions facilitated by LexisNexis experts have further empowered the team, allowing them to harness the full potential of the platform. The LexisNexis training has fostered a culture of continuous learning and adaptation within the firm, where junior lawyers can quickly ramp up their skills and knowledge.

The adoption of Lexis+ AI has not only transformed the way Michael Solari's firm operates but has also reinforced their commitment to client service and excellence. By embracing technology, the firm has successfully navigated the challenges of modern legal practice, achieving significant time savings, enhanced confidence in legal advice, and improved research capabilities. The integration of Lexis+ AI exemplifies how innovative technology can empower law firms to deliver superior legal services while fostering professional growth and maintaining a competitive advantage in a rapidly evolving industry.

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