

CI Checklist for Industry Intelligence:

The LexisNexis® resources below will provide an overview of industry news, trends and forecasts.

Updated 6/12/2023

Tactic	Product/Sources	Sample Search	Tips	✓
Industry Overview/Outlook/Major Companies	Lexis/Lexis+: MarketLine Industry Reports	<i>atleast4("network services")</i>	Select a report, then on the right side see <i>About This Document</i> to toggle through: - Value - Segmentation - Competitive Landscape - Forecast Value - Macroeconomic Data	
	D&B Hoovers™ Industry Snapshots	<i>Search for either the SIC(7374) or atleast4("network services")</i>	If using the <i>atleast</i> command filter by date range or keyword.	
	Nexis Dossier: Company tab> Company>Industry Knowledge	<i>Search for a company in the targeted industry</i>	Scroll through profile options and expand on: <i>Industry Knowledge</i> for top companies and ratio components <i>Recent Industry News</i> <i>Other Industry Reports</i>	
	Context Company Analytics	<i>Advanced Search</i>	Produce a list of major industry players based on SIC, NAICS or terms.	
Industry Revenues & Growth Rates	Lexis/Lexis+: Company & Financial > Industry Analysts Reports	<i>SIC(7374)</i>	Tip: use Advanced Search template to search specific segments.	
Industry Trends, Issues and Major News	Lexis/Lexis+: News by Industry	<i>Select from multiple industries (Select Sources to Search) or select relevant industry; "Media & Telecommunications"; apply search terms within segments in Advanced Search</i>	Filter by: - Industry subcategory - Geography by document	

Market Trends & Deals	Practical Guidance > Market Standards	<i>Template driven</i>	Filter by Deal, Deal Size, Industry, Consideration, Document Type, Date of First Filings, Target Name, Acquirer Names, Entity/Organization, Law Firm, Keywords, and more.	
Mergers & Acquisitions	Lexis/Lexis+: Company & Financial>Mergers & Acquisitions	<i>Advanced Search:</i> • <i>SIC(7374)</i> • <i>Transaction value</i> • <i>Transaction type</i> • <i>Revenue</i>	Filter by: • Source • Timeline • Location	
Intellectual Property	Lexis/Lexis+: Intellectual Property	<i>Atleast4("network services")</i>	Filter by: • Category • Type	
	LexisNexis TotalPatent One®			
Legal News	Lexis/Lexis+: Legal News	<i>Scroll down and select a practice area: for this example, "Computer & Internet Law";</i> <i>From Advanced Search: Documents, Segments, Fields> Headline and Lead Sections>"network services"</i>	Filter by: • Timeline • Sources • Keyword	
Cases	Lexis/Lexis+: Cases	<i>Scroll down and select relevant practice area: Practice Area > Computer & Internet Law > atleast4("network services")</i>	Filter by: • Court • Practice Area	
Legal & Regulatory Issues	MLex®	<i>Select relevant Area of Expertise > Technology, Media & Telecom; News & Analysis</i>		
	State Net®			
Legal Practice Area Overview and Intelligence	Lexis/Lexis+> Explore Content >Practice Areas	Select Practice Area> Computer & Internet Law	<i>Note: Content from Practice Centers are being combined with Practice Areas.</i>	

	Practical Guidance® (Lexis)	Select Practice Area >		
	Practical Guidance® (Lexis +)	Intellectual Property & Technology		
	Lex Machina®			

This checklist specifically includes LexisNexis® products that legal professionals use for CI research purposes. Depending on the CI request and the LexisNexis products you subscribe to, portions of or all of the research suggestions in the checklist may be applicable.

LexisNexis, Lexis, Lexis +, LexisNexis TotalPatent One, Practical Guidance, State Net and the Knowledge Burst logo are registered trademarks of RELX Inc. MLex is a registered trademark of MLex Limited. Lex Machina is a registered trademark of Lex Machina, Inc. Other products or services may be trademarks or registered trademarks of their respective companies. © 2020 LexisNexis.