LexisNexis® Buyer’s Guide
What You Need to Know Before Choosing Tools for Risk Mitigation

The convenience of travel and the power of digital technology has made the world smaller. As a result, however, the challenge of mitigating risk has grown exponentially. Complex, global supply chains and reliance on networks of third parties acting on your company’s behalf demand a solid approach to mitigate reputational, regulatory, financial and strategic risks. Do you have the right tools for the job?

This Buyer’s Guide can help you identify gaps that hamper your ability to screen and monitor third parties and determine the features that can help you bridge those gaps to protect and grow your business.
7 Signs You Need a More Powerful Due Diligence Solution

Answer each question below to see if it’s time to upgrade your approach to due diligence.

1. Do you find yourself frustrated with open web searches that lead to paywalls, dead-ends, irrelevant or out-of-date information?  
   - [YES]  
   - [NO]

2. Do you spend too much time filtering results sets to find relevant, negative news mentions that could indicate potential risk?  
   - [YES]  
   - [NO]

3. Can you quickly uncover possible disruptive factors within your supply chain or among customers, partners and other third parties, such as financial distress from judgments, liens and bankruptcies?  
   - [YES]  
   - [NO]

4. Do you have access to pertinent corporate hierarchy data to improve visibility into beneficial ownership?  
   - [YES]  
   - [NO]

5. Does your current due diligence solution allow local users to work in their language of choice?  
   - [YES]  
   - [NO]

6. Can you automatically capture a comprehensive audit trail of your due diligence investigations to help address regulator expectations?  
   - [YES]  
   - [NO]

7. Do you currently use multiple tools to access the news, company, country and industry information; regulatory and legal data; sanctions, watch lists and PEPs; and public records you need to do your job?  
   - [YES]  
   - [NO]
Key Benefits of Lexis Diligence®

Due diligence represents a critical component in your company’s ability to spot potential opportunities and threats. When it takes too long to get the answers you need, you can fall short, which hampers growth and increases risk. Before you invest in a due diligence research solution, consider these factors:

✅ Data Breadth & Quality

- Timely news from local, regional, national and international sources
- Deep company, industry and executive data drawn from trusted, premium sources
- Country risk analysis reports from the Economist Intelligence Unit and D&B®

26,000+ Licensed News Sources

✅ Usability

- Easy-to-use, interface and robust training and support
- Built-in linking technology helps connect the dots between people, locations and businesses
- Interface available in 14 languages

45 Billion Public Records

✅ Features

- Advanced Negative News filtering by level—low, medium or high—with customization to align negative news search terms to your in-house policy
- Alerts set-up for crucial sources—such as Negative News, Sanctions and Warnings—to enhance awareness of risk potential
- Report Builder to capture a comprehensive audit trail of your due diligence investigations

Over 1M PEPS, 1,000 Sanctions and Watch Lists

All supported by a dedicated team of account management, training and customer support specialist to ensure you get the most value from our solutions.
See What Makes Lexis Diligence® Different

Managing supply chain and other third-party risk may be your primary focus, but you also need the ability to spot the opportunities that can help your company grow. Lexis Diligence helps you accomplish both goals, by helping you gain deep insights into individuals, companies, industries and countries.

With an unmatched collection of global news, company reports, corporate hierarchy data, executive information, watch lists and more, Lexis Diligence helps you efficiently conduct enhanced due diligence to vet and monitor the third parties your company depends on and helps you understand the potential risks and rewards of expanding into new markets. The integrated Report Builder complements the due diligence process, enabling you to generate customized, auditable reports complete with time and date stamps of all searches—including those with no results of consequence—to help satisfy regulators’ expectations.

What’s more, LexisNexis continues to enhance Lexis Diligence based on customer feedback, ensuring that this powerful due diligence solution evolves to address your needs as the compliance landscape changes. And we don’t stop there. LexisNexis offers a comprehensive array of solutions designed to fit into your existing workflow.

Screen. Monitor. Protect. LexisNexis Helps You Do It All

BatchNameCheck simplifies due diligence with ongoing, automated batch screening of new and existing third parties against critical global watch lists, sanctions and PEP databases, as well as negative news.

LexisNexis® Entity Insight empowers risk media monitoring built around a PESTLE framework—Political, Economic, Socio-cultural, Technological, Legal and Environmental factors—to help you spot potential risks ranging from natural disasters and product recalls to regulatory changes and non-compliance with anti-bribery and corruption, anti-money laundering or modern slavery laws and conventions. With actionable insights integrated into your internal systems via RSS feeds, users across the company are better positioned to make informed, proactive decisions to mitigate risk.

Lexis® DiligenceSpotter searches across internal and external data sources and other documents to continuously evaluate, monitor and measure risk in real time to understand when you need to escalate your due diligence.

LexisNexis Content Integration allows you to add comprehensive news, company and legal data feeds to your proprietary due diligence and monitoring systems, strengthening the depth and breadth of your content.

Outsourced Due Diligence Investigations & Compliance Advisory Services provide additional support through an alliance with The Red Flag Group®. In addition to ad-hoc, localized background checks, analysis and reporting, you can take advantage of a full range of advisory services—from guidance on implementing compliance strategies and performing risk assessment workshops to conducting compliance health checks and benchmarking—to better protect your company’s interests.

“ I especially appreciate that LexisNexis continues to enhance its products to meet our changing needs. We absolutely recommend LexisNexis for large companies with complex supply chain and risk management requirements.”

– Senior Consultant, Energy Industry

For more information

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