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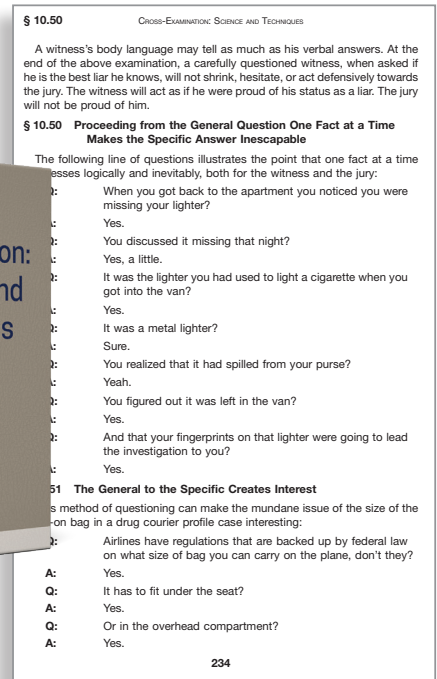
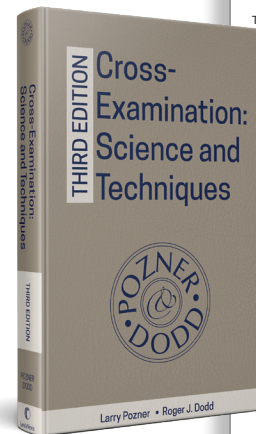
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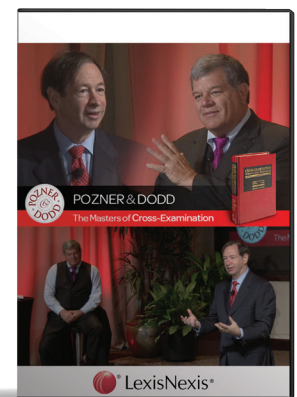
Undermining the opponent's case and discrediting the opponent's witnesses have historically been viewed as primary goals of cross-examination. However, counsel can also use cross-examination constructively to control the opponent's witnesses so that the witnesses will advance the attorney's own theory of the case. This use of cross-examination can be devastatingly effective, yet many attorneys fail to deploy it.

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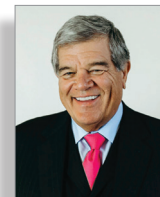
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ABOUT THE AUTHORS



LARRY POZNER proudly traces his roots to the Colorado Public Defender system. His career has included a broad range of criminal cases, a strange mix of commercial matters, and several years representing the Denver Broncos Football franchise.

Mr. Pozner is a past president of the National Association of Criminal Defense Lawyers. He is listed in the Best Lawyers in America in Bet-the-Company Litigation and in Criminal Defense, both street crimes and white collar. He teaches cross-examination and trial tactics throughout America and Canada.



ROGER J. DODD tries and consults on cases of all types: personal injury, commercial, civil and criminal throughout the United States and beyond. He has active offices in Park City, Utah, Oklahoma, Georgia

and Florida. With fewer and fewer trial lawyers with experience, he is called on continuously because of his more than 42 years of experience.

Mr. Dodd has been board certified by the National Board of Trial Advocacy in civil trial practice for more than 21 years and was certified in criminal trial practice for more than 20 years. One of his most recent consultations involved a case in London, England.

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