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Lexis Practice Advisor®

# ALWAYS START ON POINT

**LEXIS PRACTICE ADVISOR®**  
**CALIFORNIA BUSINESS & COMMERCIAL**

Connect to practical guidance by expert attorney authors who help you achieve success at each stage of your legal workflow.

Resources covering each stage of your work include:

- Practice Notes
- Annotated Forms (including checklists and clauses)
- Efficient Drafting Tools
- Statutes and Legislation
- Articles
- Secondary Materials
- Cases



Start your Lexis Practice Advisor® service today

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ATTORNEY  
AUTHORS

14

PRACTICE  
AREAS

950+

SEARCHABLE  
DEAL POINTS

# Gain Insights About Your Practice Area from Practical Guidance Written by Expert Attorney Authors

Our network of 500+ expert attorney authors contributes **practice notes, checklists and annotated forms** based upon real-world experience and practice area expertise.

## Represented firms include:

Arnold & Porter LLP

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**SCULLY MANSUKHANI**

# Start On Point

## AT THE HOME PAGE

The screenshot displays the Lexis Practice Advisor homepage. At the top, there is a navigation bar with the Lexis Practice Advisor logo, a dropdown menu for Practice Areas, a search bar with the placeholder text "Search all practice areas", and additional options for Search (Everything), History, and More. Below the navigation bar, the page is organized into several sections:

- Browse by Practice Area:** A grid of links for various legal fields including Bankruptcy, Capital Markets & Corporate Governance, Commercial Transactions, Corporate and M&A, Corporate Counsel, Finance, General Practice, Intellectual Property & Technology, Labor & Employment, Real Estate, California Business & Commercial, Florida Business & Commercial, New York Business & Commercial, and Texas Business & Commercial.
- Support:** A section with links for Resources & Training (Getting Started with Lexis Advance, Using Lexis Practice Advisor, Latest Enhancements), Webinar (Sign up for a session), Feedback (Tell us what you think), and Contact Customer Support (Phone: 1-800-543-6862).
- The Lexis Practice Advisor Journal™:** A featured section with a thumbnail image of the journal cover.
- Our Authors:** A section highlighting leading practitioners and in-house counsel, with a link to visit the Author Center.
- Law360 News:** A section powered by Law360, featuring articles such as "Rainmaker Q&A: McDermott's Ira Coleman", "3 Reflections From Summer Associates", "Should Your Law Firm Move To The Cloud?", and "Kirkland Chasing Prestige Of Rivals With Bancroft".

## Choose Your Topic

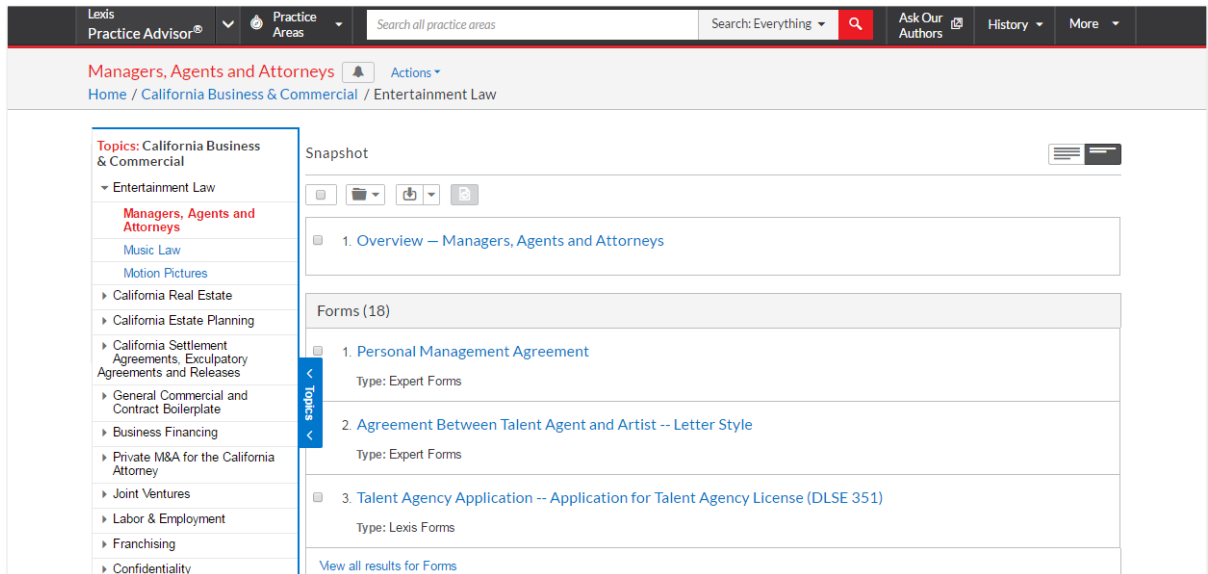
### IMMEDIATELY LINK TO INFORMATION RELEVANT TO YOUR MATTER

Topics covered by California Business & Commercial include:

- Bankruptcy
- Bitcoin
- Bribery and Corruption
- Business Financing
- Business Torts
- California Estate Planning
- California Real Estate
- California Settlement Agreements, Exculpatory Agreements and Releases
- Confidentiality
- Corporate Housekeeping
- Entertainment Law
- Entity Formation for the California Attorney
- Franchising
- General Commercial and Contract Boilerplate
- General Partnerships
- Insurance
- Intellectual Property
- International Considerations
- Internet and Social Media
- Joint Ventures
- Labor and Employment
- Limited Liability Companies
- Limited Partnerships
- Private M&A for the California Attorney
- Professional Service Limited Liability Companies
- Regulations and Compliance
- Sale of Goods
- Software and Information Technology
- Sole Proprietorships
- Taxes (Business)

# Plot Your Course

WITH INFORMATION ORGANIZED TO FIT YOUR WORKFLOW



## GET THE GUIDANCE YOU NEED BY CATEGORY

On each landing page, you'll find the categories of documents available for your topic. Look under each category to find a preview of each document that's available.

Categories of information include:

- Annotated Forms (including checklists and clauses)
- Articles
- Practice Notes
- Statutes & Legislation
- Secondary Materials
- Cases

## Draft with Confidence

The California Business & Commercial resources include an extensive collection of ready-to-use forms specific to your needs, including:

- Trusted forms created by expert attorney authors who provide drafting notes as well as alternate and optional clauses
- Forms used to initiate a transaction such as *Letter of Intent to Purchase All Assets*
- Checklists to help guide you and close out a transaction such as *Closing Checklist—Asset Purchase Agreement*

# Lexis® Market Tracker M&A & Finance Deal Analytics

## GAIN POWERFUL DEAL INSIGHTS FROM THOUSANDS OF PRECEDENT TRANSACTIONS

Stronger deals aren't just negotiated. They're also the result of utilizing insights gained from comparing recent deals in the marketplace. The Lexis® Market Tracker deal analytics tool allows you to quickly compare selected deal elements from 4,600+ of the latest real-world M&A and Finance transactions.

The screenshot displays the Lexis Market Tracker interface. At the top, there is a search bar with 'M&A | Merger' selected. Below the search bar, there is a 'Find a Filter' section with a 'Go' button and 'Show Active Filters' and 'New Search' options. The 'Popular Fields' section is expanded, showing 'Consideration Type', 'Target Industry', and 'Acquirer' with 'Select All' buttons. On the right, there is a table of results with 1333 matching merger transactions. The table has columns for 'Transaction' and 'Date'. The first few rows are:

Transaction	Date
<input type="checkbox"/> Markit Ltd. / IHS Inc.	03/21/2016
<input type="checkbox"/> WL Ross Holdings Corp. / Nexeo Solutions Holdings, LLC	03/21/2016
<input type="checkbox"/> The Sherwin-Williams Company / The Valspar Corporation	03/20/2016
<input type="checkbox"/> TransCanada Corporation / Columbia Pipeline Group, Inc.	03/17/2016

- (A) Select **Deal Types**: Choose M&A (Merger, Public-Private Merger, Asset, Stock and more) or Finance (Credit or Commitment Letters).
- (B) Select the deal elements you wish to consider under **Popular Fields**.
- (C) Refine your search with Filters.
- (D) Results appear in right pane.

Lexis Market Tracker M&A and Finance Deal Analytics are available with the following Lexis Practice Advisor subscriptions:

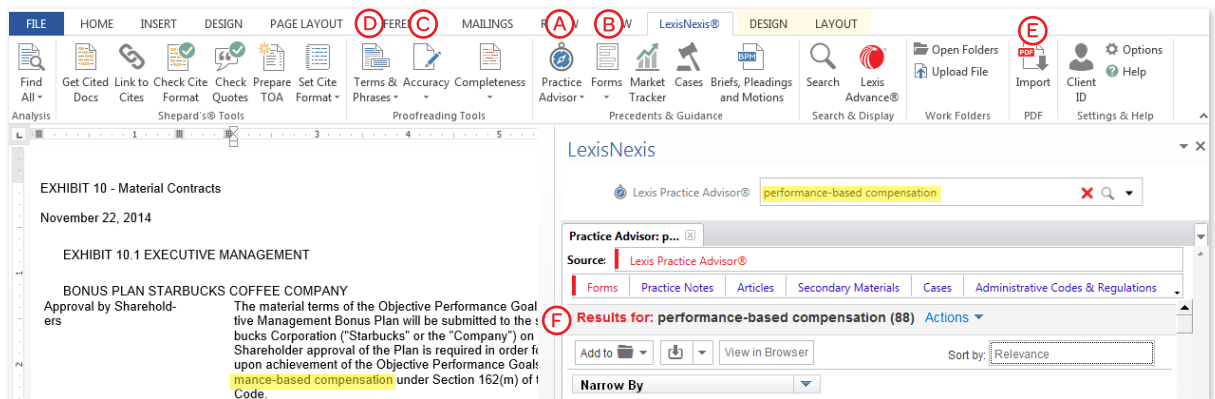
- Finance
- Corporate and M&A
- Capital Markets and Corporate Governance

# One More Way to Connect to Practical Guidance

## THE LEXIS® FOR MICROSOFT OFFICE® DRAFTING & REVIEW TOOLBAR\*

The steps you take in your work flow seamlessly together when you use the Lexis® for Microsoft Office® toolbar integrated with Lexis Practice Advisor. You gain access to on-point practical guidance where you need it most—from the Microsoft® Word document or Outlook® email you're working on.

In addition, you can find forms or deal information with Lexis Market Tracker from within your document. These are part of a wide range of drafting, review and research tools available from one toolbar that enhances your ability to work with efficiency and confidence.



- (A) To find on-point guidance and resources from Lexis Practice Advisor, highlight a term of interest in your Word document (or email) and click the **Practice Advisor** icon.
- (B) To access relevant annotated forms, highlight a term of interest and click the **Forms** icon.
- (C) To find and correct common mistakes, such as unpaired quotation marks or parentheses, click the **Accuracy** icon.
- (D) To validate defined terms and check references to documents and legislation, click the **Terms & Phrases** icon.
- (E) To convert PDFs to Word documents in seconds, click the **Import** icon.
- (F) Review **Results for: performance-based compensation** in the right pane.

\*Lexis for Microsoft Office is available through a separate subscription.

# Deliver Superior Results

## CLOSE DEALS WITH CONFIDENCE

When you're an attorney, how do you stand out from the crowd? By confidently and consistently delivering quality work and trusted advice to your clients.

Lexis Practice Advisor California Business & Commercial can help you:



### STAY INFORMED

Practical guidance from our expert attorney authors can help you quickly understand and advise clients about areas of law that are new to your practice.



### ANTICIPATE ISSUES

Stay current on the latest legal trends with articles covering emerging issues analysis and news from the Law360® service.



### LIMIT CLIENTS' RISK

Gain deeper insights into potential areas of risk with tools like Practice Notes and Annotated Forms.



### INCREASE EFFICIENCY

Every aspect of Lexis Practice Advisor is designed to increase your efficiency, with tools like Checklists and Fillable Forms to give your workflow a boost.

The online Resource Center is always available to answer your questions.

The screenshot shows the Lexis Practice Advisor Support & Training page. At the top, there is a navigation bar with the LexisNexis logo, "Legal & Professional" text, and links for "About LexisNexis", "Careers", "Worldwide", "United States", "Feedback", and "Product Sign-in". Below the navigation bar is a search bar and a menu with links for "SOLUTIONS", "INDUSTRIES", "STORE", "SUPPORT & TRAINING", "COMMUNITIES & BLOGS", and "CONTACT US". The main content area features a large image of a woman working at a desk with a computer monitor, with the text "Lexis Practice Advisor® Support & Training" overlaid. At the bottom, there is a row of six icons with corresponding labels: "Getting Started" (LexisNexis logo), "Using Lexis Practice Advisor" (lightbulb icon), "Market Tracker" (laptop icon), "Subject Matter Insights" (handshake icon), "Enhancements" (star icon), and "FAQ" (question mark icon).

## Additional Benefits of a Lexis Practice Advisor Subscription

- Stay on top of the latest tools, trends and practice area information with: Practice Insights eNewsletter, Trending Topics eNewsletter and New Resources eNewsletter.
- “Ask Our Authors” feature helps you get answers to questions about guidance found in our practice notes, checklists, articles and more.†
- The Resource Center supports you with how-to videos, guides and other support materials.
- Lexis Practice Advisor Support & Training helps you get the most out of your subscription. Customized Consulting Sessions with our Solutions Consultants are available, as well as Customer Support at 800.543.6862.

## Now Available with Your Online Subscription— The Lexis Practice Advisor Journal™

Lexis Practice Advisor subscribers can stay on the cutting edge of legal trends and newsworthy events with this quarterly publication. It provides forward-thinking articles and practice insights written by attorney practitioners to keep our subscribers informed and prepared. Monitor ongoing developments in the practice of law with [The Lexis Practice Advisor Journal™](#).



†“Ask Our Authors” feedback and responses (collectively the “Feedback”) are not intended to and do not constitute legal advice, and no attorney-client relationship is formed. The accuracy, completeness, adequacy or currency of the Feedback is not warranted or guaranteed. This feature is limited to Lexis Practice Advisor subscribers only.

### *Lexis Practice Advisor California Business & Commercial*

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