Commercial Purchase and Sales
- Letter of Intent
- Due Diligence
- Commercial Purchase and Sale Agreement
- Escrow Documents
- Tenant Estoppel Certificate
- Deeds
- Assignment and Assumption Agreements
- Assignment of Mortgage
- Closing and Other Ancillary Documents
- Miscellaneous Ownership Issues
- 1031 Exchanges
- Bankruptcy Considerations
- Insurance Considerations
- Tax Considerations

Retail Leasing
- Letter of Intent
- Retail Lease Agreement
- Work Letter Agreement
- Guaranty of Lease Agreement
- Subordination, Non-Disturbance and Attornment Agreement
- Tenant Estoppel Certificate
- Closing and Other Ancillary Documents
- Bankruptcy Considerations
- Insurance Considerations
- Tax Considerations

Industrial Leasing
- Letter of Intent
- Industrial Lease Agreement
- Work Letter Agreement
- Guaranty of Lease Agreement
- Subordination, Non-Disturbance and Attornment Agreement
- Tenant Estoppel Certificate
- Closing and Other Ancillary Documents
- Bankruptcy Considerations
- Insurance Considerations
- Tax Considerations

Subleasing
- Sublease Agreement
- Landlord Consent to Sublease
- Bankruptcy Considerations

Assignment of Lease
- Assignment and Assumption of Lease Agreement
- Guaranty of Lease for Lease Assignment
- Landlord Consent to Lease Assignment

Surrender of Lease
- Surrender Agreement

Ground Leasing
- Letter of Intent
- Ground Lease
- Memorandum of Ground Lease
- Completion Guaranty
- Subordination, Non-Disturbance and Attornment Agreement
- Recognition, Attornment and Assent to Leasehold Mortgage
- Estoppel Certificate

Hotel Acquisition and Disposition
- Structuring and Preliminary Agreements
- Purchase and Sale Agreement
- Financing
- Operations and Management

Title and Survey
- Title
- Survey

Joint Ventures
- Term Sheet
- Joint Venture Agreement
- Closing and Other Ancillary Documents

Office Leasing
- Letter of Intent
- Office Lease Agreement
- Work Letter Agreement
- Guaranty of Lease Agreement
- Subordination, Non-Disturbance and Attornment Agreement
- Tenant Estoppel Certificate
- Closing and Other Ancillary Documents
- Bankruptcy Considerations
- Insurance Considerations
- Tax Considerations

Retirement
- Life Settlement

Subleasing
- Sublease Agreement
- Landlord Consent to Sublease
- Bankruptcy Considerations

Assignment of Lease
- Assignment and Assumption of Lease Agreement
- Guaranty of Lease for Lease Assignment
- Landlord Consent to Lease Assignment

Surrender of Lease
- Surrender Agreement

Ground Leasing
- Letter of Intent
- Ground Lease
- Memorandum of Ground Lease
- Completion Guaranty
- Subordination, Non-Disturbance and Attornment Agreement
- Recognition, Attornment and Assent to Leasehold Mortgage
- Estoppel Certificate

Brokerage Agreements
- Brokerage - General Issues and Relevant Topics
- Open Listing Agreement
- Exclusive Agency Agreement - Sale
- Exclusive Agency Agreement - Lease
- Exclusive Right to Lease Agreement
- Exclusive Right to Sell Agreement

Acquisition Financing
- Term Sheet and Loan Commitment
- Due Diligence
- Acquisition Loan Agreement
- Promissory Note
- Mortgage/Deed of Trust
- Assignment of Leases and Rents
- Assignment of Agreements
- Guaranty and Indemnification Agreements
- Closing Documents and Other Ancillary Documents
- Subordination, Nondisturbance and Attornment Agreement
- Bankruptcy Considerations
- Workouts

Construction Financing
- Term Sheet and Loan Commitment
- Due Diligence
- Construction Loan Agreement
- Promissory Note
- Mortgage/Deed of Trust
- Assignment of Leases and Rents
- Assignment of Agreements
- Guaranty and Indemnification Agreements
- Closing Documents and Other Ancillary Documents
- Subordination, Nondisturbance and Attornment Agreement
- Bankruptcy Considerations
- Workouts

Mezzanine Financing
- Structure of Mezzanine Debt
- Mezzanine Products
- Bankruptcy Risks

Foreclosures
- Foreclosure Actions
Property Management Agreements
• Property Management - General Issues and Relevant Topics
• Property Management Agreement - Office
• Property Management Agreement - Multi-Family Residential

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• Owner and Architect Agreement
• AIA Forms
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• Jurisdictional Coverage

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• Purchase and Sales
• Financing
• Distressed Sales
• Leasing
• Miscellaneous Property Issues

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• Accounting and Tax Treatment
• Bankruptcy Considerations

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